

Regulation of Fiduciaries, Administration Businesses and Company Directors etc. (Bailiwick of Guernsey) Law, 2000 (“Fiduciaries Law”)

Registration of Non-Regulated Financial Services Businesses (Bailiwick of Guernsey) Law, 2008

Prescribed Businesses (Bailiwick of Guernsey) Law, 2008

Data Protection (Bailiwick of Guernsey) Law, 2001

***Anti-Money Laundering Framework***

Criminal Justice (Proceeds of Crime) (Financial Services Businesses) (Bailiwick of Guernsey) Regulations, 2007 (“FSB Regulations”)

Criminal Justice (Proceeds of Crime) (Legal Professionals, Accountants and Estate Agents) (Bailiwick of Guernsey) Regulations, 2008 (“LEA Regulations”)

Handbook for Financial Services Businesses on Countering of Financial Crime and Terrorist Financing (“FSB Handbook”)

Handbook for Legal Professionals, Accountants and Estate Agents on Countering of Financial Crime and Terrorist Financing (“LEA Handbook”)

Transfer of Funds (Guernsey) Ordinance, 2007

Transfer of Funds (Alderney) Ordinance, 2007

***Tax Laws***

Income Tax (Guernsey) Law, 1975 (“Income Tax Law”)

Foreign Tax (Retention Arrangements) (Guernsey and Alderney) Ordinance, 2005

Income Tax (Keeping of Records, etc) (Guernsey) Regulations, 2006 (“Record Keeping Regulations”)

The Statement of Practice issued by the Director of Income Tax in respect of these Regulations

Guernsey laws are available at: [www.guernseylegalresources.gg/ccm/portal/](http://www.guernseylegalresources.gg/ccm/portal/).

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# STATES OF GUERNSEY

## Chief Minister welcomes publication of positive set of evaluation reports

14 January 2011

The Chief Minister has today welcomed the publication of six International Monetary Fund (IMF) evaluation reports which recognise and commend the high standards of financial regulation, supervision and stability that Guernsey has developed and put in place along with a robust criminal justice framework.

Since the States established the Guernsey Financial Services Commission in 1988, the Policy Council and the Commerce and Employment Department, and their predecessors, have worked closely with the regulatory authority to build an effective and robust regulatory framework that complies with the highest international standards.

Deputy Lyndon Trott, Chief Minister said:

*"The regulatory framework and the Bailiwick's anti-money laundering (AML) and combating the financing of terrorism (CFT) regime that is now in place have been important factors in both sustaining Guernsey's economy and developing and maintaining Guernsey's international reputation as an excellent place to do business. This in turn has been an important driver in the continuing development of Guernsey's international identity."*

*"Whilst we welcome the positive evaluation reports of the IMF, we will by no means rest on our laurels. Our place in the global financial services economy means we need to remain proactive in evolving our regulatory framework, and ensure that we remain in the vanguard of international standards. Indeed the IMF reports fully recognise that we update our regulatory regime continually."*

The IMF was invited to re-assess Guernsey's financial, regulatory and criminal justice structure, and that assessment also included evaluating financial stability elements in the banking and insurance sectors. The review also re-assessed the work of the Financial Investigation Unit (GBA/Police), the Law Officers Chambers and all the member organisations of the AML/CFT Advisory Committee and again reported the achievement of high international standards which were well co-ordinated. Guernsey's contribution to maintaining and promoting international financial stability and to combating and preventing financial crime has been substantiated by a number of international reviews, reports and assessments over the last 10 years. In addition to the IMF's assessments, this includes those of the UK Government (through both the Edwards Report and the Foot Review); and scrutiny by international bodies including the Financial Action Task Force; the Financial Stability Forum; and the Organisation for Economic Co-operation and Development.

The Chief Minister also said:

*"The Policy Council also welcomes the IMF's findings that Guernsey's macroeconomic performance is generally excellent, that it has a highly developed legal system, and that financial sector regulation and supervision are of a high standard across all sectors."*

The reports are available to download from the right-hand-side panel, and the external evaluations page of the publications section of the Commission's website on [www.gfsc.gg](http://www.gfsc.gg).

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### International Monetary Fund Reports on Guernsey

1. Report on Observance of Standards and Codes—FATF Recommendations for Anti-Money Laundering and Combating the Financing of Terrorism: [http://www.gov.gg/ccm/cmservice/download/asset/?asset\\_id=13527849](http://www.gov.gg/ccm/cmservice/download/asset/?asset_id=13527849)
2. Financial Sector Assessment Program Update, Basel Core Principles Detailed Assessment of Observance: [http://www.gov.gg/ccm/cms-service/download/asset/?asset\\_id=13527848](http://www.gov.gg/ccm/cms-service/download/asset/?asset_id=13527848)
3. Financial System Stability Assessment Update Prepared by the Monetary and Capital Markets Departments: [http://www.gov.gg/ccm/cms-service/download/asset/?asset\\_id=13527847](http://www.gov.gg/ccm/cms-service/download/asset/?asset_id=13527847)
4. Financial Sector Assessment Program Update, Insurance Core Principles Detailed Assessment of Observance: [http://www.gov.gg/ccm/cms-service/download/asset/?asset\\_id=13527846](http://www.gov.gg/ccm/cms-service/download/asset/?asset_id=13527846)
5. Financial Sector Assessment Program Update, Stress Testing: Banking and Insurance Technical Note: [http://www.gov.gg/ccm/cms-service/download/asset/?asset\\_id=13527845](http://www.gov.gg/ccm/cms-service/download/asset/?asset_id=13527845)
6. Detailed Assessment Report on Anti-Money Laundering and Combating the Financin of Terrorism: [http://www.gov.gg/ccm/cms-service/download/asset/?asset\\_id=13527844](http://www.gov.gg/ccm/cms-service/download/asset/?asset_id=13527844)

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## **Guernsey: Financial System Stability Assessment—Update**

This update to the Financial System Stability Assessment on Guernsey was prepared by a staff team of the International Monetary Fund as background documentation for the periodic consultation with the member country. It is based on the information available at the time it was completed on December 16, 2010. The views expressed in this document are those of the staff team and do not necessarily reflect the views of the government of Guernsey or the Executive Board of the IMF.

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**Washington, D.C.**

INTERNATIONAL MONETARY FUND

Guernsey

**Financial System Stability Assessment Update**

Prepared by the Monetary and Capital Markets Departments

Approved by José Viñals

December 16, 2010

This Financial Sector Stability Assessment (FSSA) is based on the work of an IMF Financial Sector Assessment Program (FSAP) Update mission to Guernsey, March 1–10, 2010. The initial FSAP took place in November 2002. The Update team comprised Ian Tower (mission chief) and Christian Schmieder (both MCM/IMF), Su Hoong Chang (insurance supervision expert), Peter Kruschel (BaFin, banking supervision expert), and Keith Bell (banking supervision expert). The main findings were:

- Guernsey's financial sector has weathered the crisis relatively well. However, one bank had to be put into administration due to financial distress of its parent bank, and some insurance companies and investment firms went out of business. Going forward, vulnerabilities could result mainly from intra-group contagion, credit concentration, and liquidity risk.
- The powers of the Guernsey Financial Sector Commission (GFSC) have been strengthened in recent years, and the vast majority of recommendations of the 2003 FSAP have been implemented. Measures included granting stronger enforcement authority, enhancing independence, closer cooperation with home supervisors and, in overall terms, ensuring adequate staffing.
- Further strengthening of enforcement powers and more comprehensive off-site analysis for all sectors is needed, as is financial stability analysis. In this context, the collection of pertinent data to monitor the solvency of parent companies and large exposures on an ongoing basis is key.
- The uncertainty about the revision of tax systems and global reforms in regulation could have important implications. The granting of new licenses should be strengthened. The newly established deposit insurance system should be kept under review in the light of evolving international standards, and its limitations must be carefully communicated to depositors.

The main authors of this report are Ian Tower and Christian Schmieder, with contributions from the members of the team.

*FSAP assessments are designed to assess the stability of the financial system as a whole and not that of individual institutions. They have been developed to help countries identify and remedy weaknesses in their financial sector structure, thereby enhancing their resilience to macroeconomic shocks and cross-border contagion. FSAP assessments do not cover risks that are specific to individual institutions such as asset quality, operational or legal risks, or fraud.*



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## GLOSSARY

|         |  |
|---------|--|
| AML/CFT | Anti-Money Laundering/Combating the Financing of Terrorism |
| AIFM    | Directive on Alternative Investment Fund Managers          |
| BCP     | Basel Core Principles for Effective Banking Supervision    |
| BU      | Bottom-Up (Stress Test)                                    |
| CDS     | Credit Default Swap  |
| CED     | Commerce and Employment Department                         |
| CIS     | Collective Investment Scheme                               |
| CISX    | Channel Island Stock Exchange                              |
| DCS     | Depositor Compensation Scheme                              |
| DNFBPs  | Designated Nonfinancial Businesses and Professionals       |
| EDF     | Expected Default Frequency                                 |
| EU      | European Union   |
| FATF    | Financial Action Task Force                                |
| FIS     | Financial Intelligence Services                            |
| FSC Law | Financial Services Commission (Bailiwick of Guernsey) Law  |
| FSI     | Financial Soundness Indicator                              |
| FX      | Foreign Exchange   |
| GAAP    | Generally Accepted Accounting Principles                   |
| GBP     | Great Britain Pounds                                       |
| GDP     | Gross Domestic Product                                     |
| GFSC    | Guernsey Financial Services Commission                     |
| IAIS    | International Association of Insurance Supervisors         |
| ICC     | Incorporated Cell Company                                  |
| ICAEW   | Institute of Chartered Accountants in England and Wales    |
| ICP     | Insurance Core Principles                                  |
| IFRS    | International Financial Reporting Standards                |
| IMF     | International Monetary Fund                                |
| IOSCO   | International Organization of Securities Commissions       |
| LOLR    | Lender of last resort                                      |
| NPL     | Non-performing Loans                                       |
| ML      | Money Laundering   |
| MLA     | Mutual Legal Assistance                                    |
| MOU     | Memorandum of understanding                                |
| OSCA    | Own Solvency Capital Assessment                            |
| PCC     | Protected cell company                                     |
| POI Law | Protection of Investors (Bailiwick of Guernsey) Law        |
| ROE     | Return on Equity   |
| ROSC    | Reports on Observance of Standards and Code                |
| SIV     | Structured investment vehicle                              |
| SPV     | Special purpose vehicle                                    |
| TD      | Top-down (Stress Test)                                     |

TIEA  
UK

Tax information exchange agreements  
United Kingdom



## EXECUTIVE SUMMARY AND POLICY AGENDA

**This report updates the findings of the 2003 assessment under the Offshore Financial Center (OFC) program, while concentrating on priorities going forward.** The focus is on financial regulatory policies and financial stability.

**The development of Guernsey's economy depends on the performance of the financial sector.**<sup>1</sup> Financial services account for nearly 40 percent of the economy. The financial sector is diverse, with interrelationships between different services. Collective investment schemes (CIS) rather than banking make up the largest sector. There is a significant insurance sector, particularly captive insurance. Many regulated companies (including banks) provide administration, trustee, and custodial services to CIS. There are many thousands of trusts and companies serviced on the island. Banks support the other sectors with deposit and lending services and with letters of credit to captive insurance companies. However, most assets of the banks are claims on their parent group companies.

**While the insurance and investment sectors were also affected, the financial crisis has had a particular impact on banks, because of stresses at their parents.** Most notably, the Guernsey subsidiary of an Icelandic bank was placed in administration when it was unable to draw down funds placed within its group. In 2009, economic growth dropped to -2 percent in response to the global downturn.

**The authorities have responded to the crisis with significant reforms.** The GFSC has strengthened its approach to banks' exposure to parents, disclosure requirements, exposure limits for some banks, and contingency planning. A depositor compensation scheme (DCS) has been introduced.

**Going forward, several pockets of economic vulnerabilities remain.** Stress tests were performed to assess the resilience of banks and insurance companies to a variety of shocks. For banks, the main potential areas of concern relate to concentration risk and spillovers from parent banks and, to a lesser degree, macro-financial risks that could materialize through the foreign exchange (FX) rate risk and asset price risk channel. By contrast, the life insurance sector exhibits considerable resilience against shocks, but the losses observed in 2008 indicate that the sector should be carefully monitored and risk-sensitive solvency indicators have to be made available on a timely basis.

**Besides, there are some structural challenges for the financial sectors in the Crown Dependencies.** In this context, the corporate tax regimes of all three Crown Dependencies are under review. This is creating uncertainty for some businesses. Guernsey is committed to

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<sup>1</sup> Guernsey is one of the three British Crown Dependencies, the others being Jersey and the Isle of Man (IOM).

the maintenance of an internationally competitive regime and retention of tax neutrality for financial products.

**Dealing with these vulnerabilities and challenges will require preventive measures and mechanisms to deal with problems that may arise.** In addition to the area of taxation the authorities will also have to deal with changes in regulations (particularly EU, including for banks and non-banks), which could have important implications for Guernsey.

**Financial sector regulation and supervision are of a high standard across all sectors, reflecting enhancements to powers and resources in recent years.** The mission conducted detailed assessments of observance of the Basel Committee Core Principles for Effective Banking Supervision (BCP), and the International Association of Insurance Supervisors Insurance Core Principles (IAIS ICP). The recommendations of the 2003 OFC assessment with respect to these standards and the International Organization of Securities Commissions (IOSCO) Principles have been implemented. A separate mission conducted the detailed assessment of observance of Guernsey's level of compliance with the Financial Action Task Force (FATF) 40+9 Recommendations. The results of the Anti-Money Laundering and Combating the Financing of Terrorism (AML/CFT) assessment will be elaborated upon in a separate report. The level of observance of these principles is high in terms of both laws and regulations and supervisory practice.

**There is comprehensive supervision of the insurance, investment and trust, and company services sectors.** Insurance solvency regulation has been strengthened through the introduction of the Own Solvency Capital Assessment (OSCA). In the investment sector, regulation has been enhanced by new conduct of business requirements. The framework governing funds that may be established in Guernsey has been reformed, supporting a reorientation to funds aimed at professional investors. There is effective regulation of trust and company services, but more economic data should be collected on the value of trust and company assets.

**The GFSC's powers have been strengthened in recent years.** It can now issue discretionary financial penalties, for example. The regulator's independence from government, already strong, has been reinforced, while preserving its accountability. It cooperates with the home supervisors of institutions active on the island. The GFSC has effective enforcement for banks. The GFSC appears to be adequately resourced, but needs more resources for cross-sector work, particularly for the analysis of risk using regulatory data and other information.

**The GFSC has developed a strategy for addressing financial stability risks at banks, but preventive and resolute policy measures will be essential to deal with the potential vulnerabilities and challenges ahead.** Key elements include a more cautious approach to granting new banking licenses. Although bank subsidiaries (versus branches) do enable more

direct supervisory control, branches can be accommodated where the parent is one of the strongest international groups. The GFSC needs to (a) be ready to progressively limit exposures of a bank (subsidiary) to its parent, as strains become apparent; (b) improve corporate governance at financial institutions; and (c) engage even more extensively with supervisors of the parent groups, while recognizing the practical limits on such cooperation, especially in time of stress.

**The establishment of the DCS is welcome, but its limitations must be carefully communicated to depositors.** The importance of the proposed measure is underscored by the liquidity risks discussed in the text, the deposit-based nature of banks, and the large size of the banking sector in relation to the economy (close to 8,000 percent of GDP). However, unlike in most other (large) jurisdictions (and international best practice), the scheme does not provide that depositors will always be fully compensated in a certain amount and the target payout time is longer than elsewhere. The approach should be reviewed in the medium term in the light of developing international standards.

**Guernsey should review its institutional arrangements for addressing financial stability issues.** Consideration could be given to establishing a forum devoted to monitoring financial stability and coordinating policy. Within the GFSC, financial stability work could be supported by dedicated resources covering the full scope of GFSC responsibilities.

**Table 1. Guernsey FSAP Update—Key Recommendations**

| High priority  | Timeline                         |
|--|----------------------------------|
| <ul style="list-style-type: none"> <li>Monitor financial position of bank parent companies, using financial soundness indicators (FSIs) relating to solvency. Add and monitor data on large exposures (for borrower units).</li> </ul> | Short-term<br>(within 12 months) |
| <ul style="list-style-type: none"> <li>Add senior analyst level expertise to the staff of the GFSC to analyze risk across sectors using supervisory data and other information.</li> </ul>   | Short-term<br>(within 12 months) |
| <ul style="list-style-type: none"> <li>Establish a forum devoted to monitoring financial stability and coordinating policy responses.</li> </ul>   | Short-term<br>(within 12 months) |
| <ul style="list-style-type: none"> <li>Complete preparations on potential deposit compensation payouts (should the need arise in the future).</li> </ul>   | Short-term<br>(within 12 months) |
| Medium priority  | Timeline                         |
| <ul style="list-style-type: none"> <li>Amend the Financial Services Commission (Bailiwick of Guernsey) Law (FSC Law) to provide for longer terms of office for the chairman of the GFSC.</li> </ul>                                    | Medium-term<br>(1-3 years)       |
| <ul style="list-style-type: none"> <li>Broaden the range of enforcement powers for insurance regulation.</li> </ul>  | Medium-term<br>(1-3 years)       |
| <ul style="list-style-type: none"> <li>Consider how best to implement the public disclosure standards established by the IAIS for insurance regulation.</li> </ul>   | Short-term<br>(within 12 months) |
| <ul style="list-style-type: none"> <li>Collect and publish statistics on assets held by trusts and companies serviced by the Guernsey fiduciary sector. Make more comprehensive insurance sector data available.</li> </ul>            | Medium-term<br>(1-3 years)       |
| <ul style="list-style-type: none"> <li>Further develop the assessments of economic capital requirements (OSCA) and stress tests for insurers</li> </ul>  | Medium-term<br>(1-3 years)       |
| <ul style="list-style-type: none"> <li>Create an ombudsman service for adjudicating complaints by individual retail consumers.</li> </ul>  | Medium-term<br>(1-3 years)       |
| <ul style="list-style-type: none"> <li>Extend investor compensation arrangements beyond current limited scope. Review the DCS in light of international standards.</li> </ul>  | Medium-term<br>(1-3 years)       |



## I. MACROECONOMIC AND FINANCIAL SETTING

### A. Purpose of the FSAP Update

1. **Developments in the financial sector and regulatory framework warrant an update of the assessment conducted under the Fund's OFC program and finalized in 2003.** Furthermore, the integration of the OFC program into the FSAP (Executive Board meeting 08/48 on May 30, 2008) has widened the scope of the assessment to include stability-related issues and stress tests of certain sectors. This report therefore covers both regulation and supervision and matters relating to the soundness of the financial system and its ability to cope with stress. AML/CFT issues will be dealt with in a separate report.

### B. Context

2. **Guernsey is one of the three British Crown Dependencies, the others being Jersey and the Isle of Man (IOM).**<sup>2</sup> It is not part of the United Kingdom (UK) or a member of the European Union (EU), and has its own parliament (the States of Deliberation), legal and regulatory system, and tax regime. Its economy is, however, oriented toward that of the UK and it uses the pound Sterling as its currency—i.e., it has no central bank. As Guernsey does not have an independent monetary policy, imbalances have to be adjusted through price and wage flexibility, labor mobility, and fiscal measures. Guernsey is in a customs union with the EU (i.e., its physical exports enjoy access to member countries without tariff barriers). The population is around 60,000 and GDP was GBP 1.9 billion in 2009.

3. **Economic growth is driven by financial services. It is believed to have slowed in response to the global slowdown which commenced in fall 2008.** The principal sectors of the economy are financial services (accounting for nearly 40 percent of GDP and a quarter of total employment in 2009), retail, and construction. The main financial services are banking, insurance (particularly through captive insurers<sup>3</sup>), as well as trust and company services related to (mainly nonretail) CIS. The total number of financial institutions on the island has been rising steadily. However, the number of banks licensed has fallen, from a high of 54 in 2002 to 43 at December 31, 2009.

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<sup>2</sup> The Bailiwick of Guernsey ("Guernsey" for the purposes of this report) comprises the island of Guernsey itself and six other islands. However, financial services are concentrated in the island of Guernsey. FSAP Update reports for the IOM and Jersey were published in September 2009.

<sup>3</sup> Defined by the IAIS as "an insurance or reinsurance entity created and owned, directly or indirectly, by one or more industrial, commercial or financial entities, the purpose of which is to provide insurance or reinsurance cover for risks of the entity or entities to which it belongs, or for entities connected to those entities and only a small part if any of its risk exposure is related to providing insurance or reinsurance to other parties."

### C. Financial Sector Structure

8. The financial sector is diverse, with complementarities and interrelationships between different services. Unlike in Jersey and the IOM, the CIS sector (50 percent of total financial sector assets, Table 2) is the largest (by value of assets), rather than banking (43 percent). There is a significant insurance sector (7 percent). Many regulated companies (including banks) provide administration, trustee, and custodial services to CIS'. Fund management, stock broking, and other investment services are more limited. There are many thousands of Guernsey-based or foreign trusts and companies serviced by fiduciary and company service providers on the island. Banks support other sectors with deposit and lending services to funds and trusts and with letters of credit to captive insurance companies.

**Table 2. Guernsey: Financial System Structure, 2003-09**

|   | 2003 /1 |                      |                         | 2007   |                      |                         | 2009 /2 |                      |                         |                |
|---|---------|----------------------|-------------------------|--------|----------------------|-------------------------|---------|----------------------|-------------------------|----------------|
|   | Number  | Assets (GBP billion) | Percent of total assets | Number | Assets (GBP billion) | Percent of total assets | Number  | Assets (GBP billion) | Percent of total assets | Percent of GDP |
| Banking Sector                                      | 61      | 72.9                 | 56.3                    | 47     | 131.9                | 44.6                    | 44      | 135.8                | 43.5                    | 7,894          |
| Joint stock and private banks                       | 32      | 22.7                 | 17.6                    | 21     | 29.4                 | 9.9                     | 21      | 36.3                 | 11.6                    | 2,109          |
| of which: Subsidiaries of UK banks                  | 10      | 9.7                  | 7.5                     | 7      | 6.3                  | 2.1                     | 7       | 14.2                 | 4.6                     | 827            |
| of which: Subsidiaries of other EU banks            | 8       | 3.7                  | 2.8                     | 3      | 1.6                  | 0.6                     | 3       | 1.5                  | 0.5                     | 90             |
| Bank branches                                       | 25      | 47.9                 | 37.0                    | 23     | 100.1                | 33.8                    | 21      | 97.7                 | 31.3                    | 5,680          |
| of which: UK  | 12      | 16.8                 | 13.0                    | 9      | 27.6                 | 9.3                     | 10      | 18.4                 | 5.9                     | 1,070          |
| of which: Other EU                                  | 5       | 5.0                  | 3.9                     | 6      | 4.2                  | 1.4                     | 4       | 2.1                  | 0.7                     | 124            |
| Other   | 4       | 2.3                  | 1.7                     | 3      | 2.4                  | 0.8                     | 2       | 1.8                  | 0.6                     | 106            |
| Insurance sector                                    | 406     | 14.7                 | 11.4                    | 404    | 18.5                 | 6.2                     | 396     | 21.0                 | 6.7                     | 1,223          |
| Life insurance companies                            | 22      | 3.6                  | 2.8                     | 23     | 8.6                  | 2.9                     | 32      | 9.8                  | 3.1                     | 569            |
| Non-life companies                                  | ..      | ..                   | ..                      | ..     | ..                   | ..                      | 51      | 1                    | ..                      | 30             |
| Reinsurance   | ..      | ..                   | ..                      | ..     | ..                   | ..                      | 13      | 1                    | ..                      | 32             |
| Captives  | 384     | 11.0                 | 8.5                     | 381    | 9.9                  | 3.3                     | 300     | 10.2                 | 3.3                     | 591            |
| Other financial institutions/3                      | 488     | 41.8                 | 32.3                    | 851    | 145.6                | 49.2                    | 969     | 155.5                | 49.8                    | 9,037          |
| Total financial system                              | 955     | 129.4                | 100.0                   | 1,302  | 296.0                | 100.0                   | 1,409   | 312.3                | 100.0                   | 18,153         |
| Memo items:   |         |                      |                         |        |                      |                         |         |                      |                         |                |
| Number of company service providers/4               | ..      | ..                   | ..                      | ..     | ..                   | ..                      | 199     |                      |                         |                |
| Number of trust service providers                   | ..      | ..                   | ..                      | ..     | ..                   | ..                      | 199     |                      |                         |                |
| Number of employees in the financial sector         | ..      | ..                   | ..                      | ..     | ..                   | ..                      | 6,975   |                      | 21.6                    |                |
| of which: Banking                                   | ..      | ..                   | ..                      | ..     | ..                   | ..                      | 1,926   |                      | 6.0                     |                |
| Total employment                                    | ..      | ..                   | ..                      | ..     | ..                   | ..                      | 32,332  |                      | 100.0                   |                |
| Financial sector contribution to GDP (GBP millions) | ..      | ..                   | ..                      | 590    | ..                   | 35.0                    | ..      |                      |                         |                |
| Total GDP (GBP millions)                            | ..      | ..                   | ..                      | 1,685  | ..                   | ..                      | ..      |                      |                         |                |

Source: Guernsey Financial Services Commission

1/ Insurance figures for 2003 represent situation at end 2004

2/ Insurance figures for 2009 represent situation at end 2008

3/ Other financial institutions are by vast majority collective investment schemes

4/ Figure includes businesses and individuals

9. Guernsey offers several advantages of a financial center. Fiscal neutrality is a key driver of the success of the island's services, and the government stated that an objective of any revised regime would be to safeguard tax neutrality applying to the broadest range of financial services products. However, Guernsey has other advantages, including its legal and regulatory system, time zone, and skilled workforce.

10. There is an accelerating trend away from retail business. Besides the "traditional" business model of channeling savings to parent banks, banks are focusing more on private banking and other services to high net worth individuals, and to institutional fund and

securities services (e.g., for private equity funds). With this has come greater complexity in Guernsey's financial services. There is limited treasury, trading, or capital markets businesses on the island.

**11. As an OFC, Guernsey's financial sector is internationally-oriented, while major regulated financial companies are foreign-owned.** All the banks on the island and all the insurers undertaking international businesses are foreign-owned, generally branches or subsidiaries of the UK or major international groups.

**12. Banks' main activities are deposit-gathering and private banking, with claims on parent groups the major asset class.** Consolidation in global banking and the impact of the crisis has contributed to falling numbers of banks on the island—down from 54 to 45 (total bank licenses) from 2004 to 2009 (see Table 2). Treasury operations once carried out on the island have now mostly been centralized in the parent. The large U.K. banks and building societies have operations on the island and 40 percent of banks' total assets are in the UK. However, many banks are from outside the EU.<sup>5</sup> Total assets grew steadily from 2004 until 2009, when they fell 40 percent, reflecting falls in Swiss fiduciary deposits in particular, partly due to exchange rate effects. Lending is mainly linked to funds, trusts, and companies serviced on the island, although some banks hold significant portfolios of loans originated in the parent country, particularly mortgages in the UK. Most assets, however, are claims on parent or group banks, representing some 70 percent of the total (Table 3).

**13. The global crisis has had an impact on certain banks in Guernsey, because of problems in the parent banks.** The most significant stresses were as follows:

- (i) In 2007, the intervention in Northern Rock, a U.K.-based bank with a Guernsey subsidiary, created uncertainty over the position of Guernsey depositors until a U.K. guarantee for the U.K. bank's liabilities was extended to amounts owed to the Guernsey subsidiary. The UK subsequently took the bank into public ownership.
- (ii) In late 2008, the Guernsey subsidiary of the Icelandic group, Landsbanki, was placed in administration when the bank faced escalating deposit withdrawals and was unable to draw down funds placed elsewhere in the group. 1,600 depositors had £120 million on deposit. There was, at the time, no deposit compensation scheme and payments to depositors from recoveries so far have amounted to 67.5 percent of deposits with the Joint Administrators projecting recoveries of up to 91 percent of deposits.

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<sup>5</sup> From, for example, Bahrain, Bermuda, Canada, Switzerland, and the United States.



Table 3. Guernsey. Balance Sheet of Banking System, End-2009

|  | GBP<br>millions | Percent of<br>total assets | Percent of<br>subgroup | Percent of<br>GDP <sup>1/</sup> |
|--|-----------------|----------------------------|------------------------|---------------------------------|
| <b>Assets</b>  | <b>135,803</b>  | <b>100.0</b>               | <b>100.0</b>           | <b>7,893.9</b>                  |
| Cash   | 25              | 0.0                        | 100.0                  | 1.5                             |
| Loans to Banks   | 75,605          | 55.7                       | 100.0                  | 4,394.7                         |
| Loans to parent  | 56,464          | 41.9                       | 75.3                   | 3,282.1                         |
| Loans to fellow banking subsidiaries                               | 16,619          | 12.3                       | 22.2                   | 966.0                           |
| Loans to other banks   | 2,522           | 1.9                        | 3.4                    | 146.6                           |
| Marketable Assets  | 24,353          | 17.2                       | 100.0                  | 1,415.6                         |
| Loans and Advances   | 25,710          | 18.9                       | 100.0                  | 1,494.5                         |
| Other non-banking financial institutions                           | 18,128          | 13.5                       | 71.1                   | 1,053.7                         |
| Sovereigns   | 3               | 0.0                        | 0.0                    | 0.1                             |
| Public sector enterprises  | 69              | 0.1                        | 0.3                    | 4.0                             |
| Corporate lending  | 2,167           | 1.6                        | 8.5                    | 125.9                           |
| Retail lending   | 2,541           | 1.9                        | 10.0                   | 147.7                           |
| Residential mortgages  | 2,730           | 2.0                        | 10.7                   | 158.7                           |
| Capital connected lending  | 73              | 0.1                        | 0.3                    | 4.2                             |
| Investments  | 6,791           | 5.0                        | 100.0                  | 394.7                           |
| Non marketable debt - other non-banking financial institutions     | 5,987           | 4.4                        | 88.9                   | 348.0                           |
| Non marketable debt - corporate                                    | 155             | 0.1                        | 2.3                    | 9.0                             |
| Capital investments in Subsidiaries and other associated companies | 21              | 0.0                        | 0.3                    | 1.2                             |
| Equity - corporate   | 274             | 0.2                        | 4.1                    | 15.9                            |
| Other Financial  | 3,144           | 2.3                        | 100.0                  | 182.8                           |
| <i>of which: All past due assets</i>                               | 76              | 0.1                        | 2.4                    | 4.4                             |
| Other  | 175             | 0.1                        | 100.0                  | 10.2                            |
| <i>of which: Intangible assets including goodwill</i>              | 87              | 0.1                        | 49.9                   | 5.1                             |
| <b>Liabilities</b>   | <b>135,803</b>  | <b>100.0</b>               | <b>100.0</b>           | <b>7,893.9</b>                  |
| Deposits due to:   | 114,751         | 84.5                       | 100.0                  | 6,670.2                         |
| Parent/holding company or group                                    | 65,508          | 48.2                       | 57.1                   | 3,807.9                         |
| Retail accounts  | 9,288           | 6.8                        | 8.1                    | 539.9                           |
| All other depositors   | 39,955          | 29.4                       | 34.8                   | 2,322.5                         |
| CDs and Other Debt   | 14,312          | 10.5                       | 100.0                  | 831.9                           |
| Creditors & Accruals, etc.   | 4,467           | 3.3                        | 100.0                  | 259.6                           |
| Capital  | 2,273           | 1.7                        | 100.0                  | 132.1                           |

Sources: GFSC and staff estimates.

<sup>1/</sup> Percent of end 2008 GDP (Source: Guernsey, Policy Council)

14. **The authorities have responded to the crisis with significant reforms.** These include a strengthening by the GFSC of its approach to (a) banks' exposure to parents, the main source of stress to banks in the crisis—it has introduced disclosure requirements (to inform depositors on the exposure to parents); (b) exposure limits (set individually by bank); and (c) contingency planning (for problems at the parent). The authorities also moved swiftly in late 2008 to introduce a DCS, taking advantage of enabling provisions that had been introduced by secondary legislation some years ago.

15. **The insurance industry in Guernsey comprises two distinct segments: domestic and international.** The domestic segment (21 insurers) caters to the insurance needs of residents and risks based in Guernsey. The international sector (678 firms, including 323

cells in protected cell companies (PCC)<sup>6</sup> and incorporated cell companies (ICCs)<sup>7</sup>) comprises captives and commercial insurers writing an extensive range of business, including employers/public liability, business interruption, motor, property damage, and catastrophe risks. International life insurers service high net worth individuals and companies providing insurance-based employee benefits. Captive insurers account for around 60 percent of the market. Most are owned by U.K. parents (some 40 percent of U.K.'s FTSE 100 companies own captives in Guernsey) and employ fronting arrangements<sup>8</sup> using EU insurers, mainly from the UK. All but one captive insurer are managed by licensed insurance managers. Total premiums in 2008 were GBP 3.3 billion and the sector held gross assets of GBP 21 billion.

**16. The insurance industry is mainly exposed to external risks and threats.**

Catastrophic weather conditions in Guernsey would affect only local insurers underwriting motor and property insurance. A sustained worldwide economic downturn could affect the captive and international life insurers. As life insurers offer mainly unit-linked products (policyholders typically bear the investment risks), market risks have minimal impact. A current challenge for the insurance sector is the Solvency II Equivalence<sup>9</sup>, which appears to have implications for captive insurers in particular. Guernsey is considering whether to seek recognition as an equivalent jurisdiction.

**17. Guernsey's insurance sector has not been immune to the financial crisis.**

A number of captive insurers had exposures to Icelandic banks or parents or placed reinsurance with a reinsurer in distress. Several insurers writing mortgage indemnity lines ceased business. Life insurers saw lower profitability mainly as a result of reduced management fees derived from reduced policy values. With the exception of some captives, the sector is not exposed as banks to parent companies.

**18. Administration and custody of open and closed-ended CIS are the main focus of investment businesses.** Investors include Guernsey residents and local and overseas

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<sup>6</sup> A PCC is a single legal entity divided into an unlimited number of cells whose assets and liabilities are legally segregated from each other and from the general assets of the "core" cell.

<sup>7</sup> An ICC is a legal structure where each of the cells is a separate company in its own right with limited liabilities. It is unlike the PCC structure, where the cells are not separate companies.

<sup>8</sup> In many jurisdictions, mandatory insurance such as motor third party liability and workers compensation can be underwritten only by insurers licensed in that jurisdiction. To insure such risks with a related captive that is not located/licensed in that jurisdiction, a parent company will arrange with a licensed insurer to accept the risks with a back-to-back "reinsurance" to a related captive, termed "fronting."

<sup>9</sup> Solvency II, the "Basel II for insurers," is the revised regulatory requirements for insurance firms that operate in the EU, coming into effect by end-2012. Solvency II is based on a risk-based measurement of capital requirements.

institutions and professional firms. Fund sponsors are mostly based abroad as is the management of the funds (for example investment strategy). Guernsey companies carry out administration (including company secretarial services) and trustee/custodial services. The GFSC licenses companies in respect of the different services they provide to funds.

**19. The numbers of funds (open-ended and closed) have been growing steadily.**

While still smaller than Jersey's, the sector comprises nearly 900 funds<sup>10</sup> with GBP 133 billion under management, measured by net asset value (a reduction from nearly GBP 160 billion before the financial crisis). Gross assets, taking into account leverage, total GBP 161 billion. Non-domiciled open-ended schemes total a further GBP 49 billion.

**20. Funds are increasingly being established for professional investors.** In recent years, the focus of the funds sector has moved away from retail investor funds to funds targeting institutional, professional, and high net worth investors. There has been a particular increase in the use of structures such as umbrella and multi-class funds, including PCCs and ICCs. Private equity funds (closed-ended vehicles with a high minimum initial subscription) are a growing area of specialty as are property funds and funds of hedge funds rather than hedge funds themselves.

**21. A wide range of other investment services are also provided in Guernsey.** These include discretionary and non-discretionary asset management, for private, professional, and corporate clients, including insurers and trusts and companies serviced on the island; stock broking; investment advice; investment performance monitoring (mainly for trusts) and intermediary services, mainly to the local population. The Channel Islands Stock Exchange (CISX), offers primary and secondary listings, and provides screen-based trading, for over 2,000 CISs, structured debt instruments, securities and shares issued by Channel Islands companies and overseas companies.

**22. Investment businesses were also affected by the crisis, although less severely than banking.** New fund launches fell sharply. Valuations were hampered by market illiquidity and a number of open-ended funds that experienced liquidity pressures as investors sought to make redemptions. Gating provisions (i.e., suspensions of withdrawals) had to be invoked in some cases, particularly where funds were significantly leveraged. The market falls led to reduced income for fund administrators and, more seriously, exposed some cases of inappropriate or improper portfolio selection.

**23. Numerous trust and company service providers (fiduciary companies) operate on the island.** Fiduciary services comprise trust and company management and

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<sup>10</sup> 101 open-ended and 40 closed-ended investment funds are established as PCCs and another 9 open-ended and 4 closed-ended investment funds as ICCs.



administration and, to a lesser extent, executorship services. Most trusts are private discretionary trusts used by families and as investment vehicles for company pension and employee benefit schemes. Both Guernsey and non-Guernsey companies are administered by company service providers. The settlers and beneficiaries of trusts and the beneficial owners of companies are from all over the world. Guernsey is not a major host of special purpose vehicles (SPVs), structured investment vehicles (SIVs), and other corporate entities used in securitization and in transfers of banks' assets off balance sheets before the crisis.

24. **A wide range of legal and accountancy services are available in the island.** All four major international accountancy firms are represented. Accounting standards used in the financial sector are typically International Financial Accounting Standards (IFRS), U.S. General Agreed Accounting Principles (GAAP), and U.K. GAAP; and Guernsey does not set its own standards. Nor is there anybody in Guernsey overseeing the audit work of accountancy practices, although U.K. firms are subject to peer review by the U.K. profession. The judicial system is expert in financial matters, and statutes are supported by extensive case laws.

#### D. Outlook

25. **The complementarity of businesses on the island, combined with tax and regulatory advantages, has supported continued growth, but there are challenges.** The volume of businesses originated by funds, trusts, and companies is a key driver of business in the island. Low taxation and a commitment to strong regulation are essential supports. However, staff costs are high, while recruitment (particularly of certain specialists) can be difficult, reflecting limited local skills pools and restrictions on immigration and housing availability. Competition from other international centers remains intense, while regulatory changes in major markets may have adverse impacts. There is a particular risk that new EU regulations could be damaging to the interests of the significant parts of Guernsey business orientated toward the EU. While Guernsey may choose to adopt equivalent measures (and apply to the EU for recognition of equivalence), these may not always be suited to the specific characteristics of Guernsey business. Combined with EU and wider pressures in the area of taxation, these developments are reducing the scope for Guernsey to maintain a distinct approach to regulation and other aspects of its success as an offshore center.

## II. STABILITY ISSUES

### A. Vulnerabilities of the Financial System

26. **Although the financial crisis has adversely affected banks and other financial institutions, the system has been shown to be relatively stable.** The banking system did not have major exposures to the asset classes most affected by the crisis (structured credit), and the deposit-based nature of the banks' business model has supported stability and

prevented shocks channeled through the interbank and securities markets. As described above, two Guernsey banks were subject to particularly severe stress and one had to be put in administration during 2008. In both cases, the difficulties resulted from the financial stress of their parent. The experience underlines the key risk faced by many institutions on the island—exposure to the weaknesses of their parent institutions. In large part because of the crisis measures taken by authorities in the major economies, additional stress from this exposure was avoided in the crisis, but the financial system remains subject to risks (see Table 4). The risks are low probability–high impact, which warrants particularly careful monitoring and proactive action by the authorities, if necessary.

27. **Guernsey's banking system remains vulnerable to shocks.** Risks are still high in the global financial system overall, while Guernsey is linked to other financial centers (and large international parent banks), particularly in the UK.<sup>11</sup> It is important that the GFSC continue and extend their systematic monitoring of the evolution of aggregate credit risk in the system across sectors, in particular to related large counterparties. Key risks for the Guernsey banking system remain (see summary in Table 4):

- (i) The system is particularly vulnerable to intra-group contagion, given that 42 percent of the banks' assets constitute direct credit exposure within the groups (see Table 3).
- (ii) Concentration of credit among the local economy (almost 6 percent of assets) and other financial sector counterparts (13.5 percent of assets) poses risks of contagion, as indicated by the stress tests, and large exposures should be carefully monitored by the GFSC.<sup>12</sup>
- (iii) Lending to real sector borrowers is more limited than in Jersey and the IOM and is based on conservative lending practices (use of collateral and other risk mitigants), but should remain subject to close monitoring given the high absolute level of credit in relation to the economy (about 400 percent of GDP) (see Table 3).

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<sup>11</sup> While the risk of contagion is high for the Guernsey financial system, the reverse risk for the financial systems of the home countries is limited, resulting from the relative size of the Guernsey financial system, which is less than 2 percent of the UK bank system.

<sup>12</sup> To do so, the GFSC should improve its database in order to monitor exposure to borrower units on a timely basis (both the volume and default probability of the large exposures).

- (iv) The system is also exposed to FX rate risk, which is mainly hedged, but considerable movements in FX rates could potentially result in a decrease of the capital bases of a few financial institutions if not monitored and managed properly.<sup>13</sup>

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<sup>13</sup> Two banks with significant capital bases had already addressed the issue some years ago and have denominated their capital in US Dollars.



**Table 4. Risk Assessment Matrix**

| Nature/Source of Main Threats                   | Overall Level of Concern   |   |
|---|--|---|
|   | Likelihood of Realization of Threat Sometime in the Next Three Years   | Expected Impact on Financial Stability if Threat is Realized  |
| 1. Solvency or liquidity problem of parent bank | <p><i>Assessment: Low</i></p> <p>Solvency and liquidity risks of parent banks could be triggered by a global double-dip scenario, and/or an idiosyncratic shock to specific (host) countries or banks.</p> <p>Changes to the solvency and/or liquidity position of Guernsey banks could also be triggered by regulatory reforms and practices centered on Basel III, namely related to the regulation of Systemically Important Financial Institutions (SIFIs), as well as lessons learnt from the crisis.</p> | <p><i>Assessment: High</i></p> <p>The impact of a financial deterioration of a parent bank depends on the extent of the exposure to the parent in the specific case (as well as its liquidity position). Because of the scale of these exposures generally, the impact would be highly adverse in the host country, but also in Guernsey (also due to a reputational effect), which is clearly shown by the stress tests.</p> <p>The authorities can mitigate the impact by closely monitoring the solvency of parent banks (through market indicators, cooperation with the home supervisor and financial stability analysis) and through risk-mitigating strategies (for example by selective licensing and/or setting restrictions on banks' risk taking, limiting upstreaming of deposits and other ring-fencing measures, if adequate). Liquidity risks can be mitigated through a strengthening of the DCS and an increase in holdings of marketable liquid assets (for example in case of a deterioration of the solvency of the parent), but remain an issue overall given the lack of a lender of last resort.</p> |
| 2. Failure of one or more large exposures       | <p><i>Assessment: Low to Medium</i></p> <p>The failure of one or more counterparts that constitute a large exposure for the Guernsey banks (particularly exposures to other Guernsey banks, non-bank financial institutions and other counterparts) could be triggered by a macroeconomic or idiosyncratic shock and lead to contagion to the rest of the system. In either case, contagion effects could lead to a chain reaction.</p>  | <p><i>Assessment: High</i></p> <p>The failure of one or more large exposures could trigger a threat to the solvency of single institutions and the system overall through contagion. The failure of large exposure has been identified as potentially being the second most devastating risk (after problems at parent banks) for Guernsey banks—even without considering potential second-round effects.</p> <p>Evolving risks in specific sectors and spillover risks should be assessed and mitigated through financial stability analysis. Given the importance of non-bank financial institutions in Guernsey, these analysis should focus (but not be limited) on insurers and mutual funds. For the insurers, an economic measure of capital adequacy and separate stress tests would allow monitoring risks faced by the sector.</p>  |

28. **Pressures on banks to cut costs may now create additional risks.** There may be limited room for banks to develop income, much of which derives from the upstreaming of customer deposits, at least in the near future. There will therefore be rising pressure for rationalization measures (for example cuts in staff numbers and outsourcing). Any cost-

cutting should not come at the cost of excessive risk or weakening of risk management. Diversification of income sources (for example into private banking) could helpfully complement cost-cutting efforts in ensuring a way forward for banks that does not put stability at risk.

29. **There are also residual liquidity risks for banks.** The banking sector as a whole appears to have access to sufficient liquidity (through short-term claims on parent banks). However, a crisis affecting a particular bank or a general shock to consumer confidence could result in a rapid withdrawal of deposits. This risk could, in principle, result in a potential shortage of liquidity for specific institutions, which has been confirmed by the outcome of the stress tests. Liquidity risk is likely to increase further once key central banks tighten policy rates and assets are held at longer maturities.

30. **Stability risks in the insurance and investment sectors are more limited, but crisis-related pressures require continued vigilance.** In terms of assets, Guernsey's investment sector is as important as the banking sector (with 50 percent share of the system's total assets), but the risk to the system's stability remains low given limited leverage. Because of the dynamic nature of this sector (assets under management increased by 300 percent during the last seven years), however, evolving risks should be monitored carefully, particularly if interest rates remain at current levels for a long period of time—as investors could again start searching for yield by means of more risky investments. Guernsey's insurance sector poses limited stability risk, but monitoring should move to a risk-based approach in order to identify potential risk. Most businesses are unit-linked life insurance and captive insurance and are therefore low risk in general, while capitalization levels of insurers are solid both in statutory solvency terms and in economic terms. Specific insurers have been hit by the crisis, however, and went out of business.

31. **While major crisis stability threats have come from outside Guernsey, there are also internal risks.** Any threats to Guernsey's reputation for probity and safety would be a potential vulnerability (see Table 4). A significant adverse event that was seen to originate on the island, such as an instance of major fraud or mismanagement leading to loss to depositors, investors, or trusts or companies serviced on the island, could be immediately destabilizing, for example by precipitating withdrawal of deposits from banks, as well as putting at risk long term prospects for the island. The authorities recognize these risks and respond to them through the intensity of their regulatory and supervisory strategies.

32. **There may also be risks from business conditions on the island.** There are some concerns in the financial sector, for example, that immigration restrictions may lead to control weaknesses as managers resort to inadequate hirings and excessive outsourcing to

compensate for shortages of required skills on the island.<sup>14</sup> Were any of these internal risks to materialize and result in major losses, there would be an adverse effect on the local economy (see Table 1).

33. **Guernsey is unlikely to be an originator of a major systemic shock with international effects.** Even severe losses at a financial institution would be unlikely to directly threaten the parent group or home market. Guernsey companies are not large in relation to the wider groups, although problems in Guernsey could still create adverse effects on confidence.

#### **B. Performance and Stability Indicators**

34. **After the stresses in the financial system during 2008, Guernsey banks have been recovering during 2009.** Stress was in particular reflected in credit losses and a drop in capitalization by 4-5 percentage points compared with pre-crisis levels (to 14.9 percent by end 2008) (Table 5). By end-2009, banks' asset quality, profitability and capitalization were back at pre-crisis levels, supported by healthy retained profits. Nevertheless, Guernsey banks appear to have earned lower returns on capital than Jersey and IOM banks during recent years. During 2008, the system appears to have enjoyed positive flight-to-quality deposit flows, with deposits peaking at GBP 158 bn. However, deposits have since dropped back to the 2007 level at around GBP 120 bn.

**Insurance companies appear financially sound in overall terms.** On statutory rules, solvency remains comfortable: based on share capital, the coverage ratio<sup>15</sup> based on share capital is more than 1200 percent for the life companies and more than 800 percent for the non-life firms, but differences across firms are considerable.<sup>16</sup> Profits have remained stable during recent years in absolute terms for the system, and appear to be retained to self-finance growth and for tax management purposes. However, financial stress was visible in 2008, yielding a negative return on equity (ROE) for the life-insurers overall (mainly driven by one company) and a drop of profits by one third for the non-life companies due to losses on the asset side. In line with the development in the banking sector, the situation appears to have improved, though data for 2009 were not available for all companies at the time of the mission. As economic capital assessments undertaken by insurance companies highlight that statutory minimum solvency margins are relatively low (at least seen from a post-crisis perspective), the authorities should further develop the assessments of economic capital

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<sup>14</sup> This finding is based on feedback from the industry and was raised by various firms in all financial sectors.

<sup>15</sup> Capital divided by the minimum solvency margin.

<sup>16</sup> It is worth mentioning that the average is distorted by a limited number of insurers with very high levels of solvency according to statutory rules.



requirements (e.g., OSCA) and stress tests and develop databases and methods to run proprietary analysis in order to monitor the risk in the system on a timely basis.

**Table 5. Guernsey: Financial Soundness Indicators for the Banking Sector**  
(In percent)

|   | 2003  | 2004  | 2005  | 2006  | 2007  | 2008  | 2009  |
|---|-------|-------|-------|-------|-------|-------|-------|
| <i>Capital adequacy</i>                                       |       |       |       |       |       |       |       |
| Regulatory capital to risk-weighted assets                    | 19.8  | 20.4  | 18.8  | 19.0  | 17.6  | 14.9  | 19.3  |
| Regulatory Tier I capital to risk-weighted assets             | 19.5  | 20.1  | 18.4  | 18.3  | 17.0  | 13.8  | 18.0  |
| Capital to assets   | 2.0   | 1.9   | 1.5   | 1.4   | 1.2   | 1.2   | 1.7   |
| <i>Asset composition</i>                                      |       |       |       |       |       |       |       |
| <i>Geographical distribution of loans to total loans</i>      |       |       |       |       |       |       |       |
| Domestic  | 7.5   | 8.0   | 5.6   | 5.3   | 5.0   | 4.8   | 9.7   |
| Cross-border  | 92.5  | 92.0  | 94.4  | 94.7  | 95.0  | 95.2  | 90.3  |
| of which: UK  | 48.5  | 47.2  | 50.8  | 43.8  | 40.8  | 43.0  | 46.4  |
| Other EU  | 16.0  | 16.5  | 15.8  | 13.3  | 8.1   | 7.8   | 7.7   |
| Other   | 28.0  | 28.3  | 27.8  | 37.6  | 46.2  | 44.4  | 36.2  |
| <i>Asset quality</i>  |       |       |       |       |       |       |       |
| Nonperforming loans (NPLs) to total gross loans <sup>1/</sup> | 0.02  | 0.02  | 0.02  | 0.04  | 0.01  | 0.03  | 0.09  |
| Loan-loss provisions to nonperforming loans                   | 21.7  | 21.2  | 55.4  | 19.3  | 20.0  | 16.5  | 7.5   |
| Total foreign currency-denominated loans to total loans       | 49.4  | 47.5  | 59.2  | 63.1  | 68.0  | 75.0  | 73.4  |
| Sum of ten largest exposures to capital                       | 201.7 | 198.6 | 224.1 | 304.4 | 270.9 | 233.2 | 132.9 |
| <i>Earnings and profitability</i>                             |       |       |       |       |       |       |       |
| Return on assets  | 0.5   | 0.6   | 0.6   | 0.5   | 0.5   | 0.6   | 0.5   |
| Return on equity  | 10.7  | 11.3  | 13.2  | 12.2  | 14.6  | 10.8  | 15.8  |
| Net interest income to gross income                           | 63.0  | 70.6  | 60.8  | 63.8  | 49.9  | 61.7  | 119.3 |
| Noninterest expenses to gross income                          | 33.6  | 30.1  | 29.8  | 33.0  | 27.6  | 22.7  | 41.1  |
| Personnel expenses as a percentage of noninterest expenses    | 48.6  | 49.8  | 45.1  | 44.6  | 41.9  | 39.0  | 43.6  |
| <i>Liquidity</i>  |       |       |       |       |       |       |       |
| Liquid assets to total assets                                 | 62.2  | 63.2  | 70.6  | 74.5  | 77.2  | 64.4  | 61.3  |
| Liquid assets to short-term liabilities                       | 70.5  | 71.3  | 79.7  | 82.7  | 86.7  | 85.5  | 85.2  |
| Foreign currency-denominated liabilities to total liabilities | 65.5  | 63.9  | 67.7  | 68.9  | 72.9  | 79.3  | 77.8  |
| Deposits as a percentage of assets                            | 94.2  | 92.5  | 90.7  | 90.9  | 88.7  | 87.7  | 86.5  |
| Loans as a percentage of deposits                             | 63.9  | 66.1  | 82.9  | 84.3  | 89.4  | 88.1  | 88.3  |
| <i>Sensitivity to market risk</i>                             |       |       |       |       |       |       |       |
| Off-balance sheet operations as a percentage of assets        | 44.6  | 48.6  | 52.5  | 42.2  | 41.5  | 28.3  | 29.5  |
| of which: interest rate contracts                             | 13.7  | 15.1  | 11.8  | 5.5   | 5.3   | 1.1   | 3.2   |
| forex contracts   | 27.7  | 29.7  | 37.0  | 32.6  | 32.7  | 24.7  | 23.6  |
| other derivatives   | 3.1   | 3.8   | 3.7   | 4.2   | 3.1   | 2.5   | 2.7   |
| Duration of assets (in percent of total assets)               |       |       |       |       |       |       |       |
| Less than 3 months  | 62.2  | 63.2  | 70.6  | 74.5  | 77.2  | 64.4  | 60.3  |
| Between 3 months and 1 year                                   | 7.5   | 8.9   | 8.0   | 10.1  | 9.3   | 11.2  | 10.9  |
| Between 1 and 5 years   | 20.4  | 17.1  | 12.4  | 7.8   | 6.5   | 14.8  | 18.1  |
| More than 5 years   | 9.9   | 10.8  | 9.0   | 7.6   | 6.6   | 9.6   | 10.7  |
| Duration of liabilities (in percent of total liabilities)     |       |       |       |       |       |       |       |
| Less than 3 months  | 87.4  | 87.2  | 86.7  | 87.6  | 87.5  | 73.9  | 68.7  |
| Between 3 months and 1 year                                   | 5.0   | 5.7   | 5.2   | 5.9   | 5.8   | 7.4   | 7.7   |
| Between 1 and 5 years   | 3.5   | 3.4   | 4.7   | 3.0   | 3.1   | 10.2  | 12.1  |
| More than 5 years   | 4.1   | 3.7   | 3.4   | 3.5   | 3.6   | 8.5   | 11.5  |
| Net open position in foreign exchange to capital              | 1.4   | 1.5   | 1.9   | 2.0   | 0.6   | 1.1   | 1.5   |

Source: Guernsey Financial Services Commission

<sup>1/</sup> Non-performing loans (NPLs) are defined as substandard loans and losses. The definition produces NPLs close a 90-days-past-due definition.

36. **The investment sector, which accounts for about 50 percent of the Guernsey financial sector, appears to be sound.** Due to a shortage of data the mission did not run quantitative analysis to come up with this conclusion but relied on various meetings with key firms on the island in addition to the available data on business risk. This analysis revealed that—in addition to the fact that the sector weathered the crisis without major problems—the sector's leverage appears limited and liquidity has, so far, not turned out to be an issue for the sector. The authorities should aim at collecting additional data, which would allow improved monitoring of the sector.

37. **There is scope for the GFSC to further develop its work on financial stability analysis.** Improvements in data collection and the conceptual framework are required. Additional aggregate data for the system as a whole should be produced on a regular basis, including Financial Soundness Indicators (FSIs) (particularly for risky asset types), peer group statistics, and risk-based solvency figures. Data should be thoroughly cross-checked for robustness and quality. The authorities should consider publishing more statistics on banks and other financial institutions, such as aggregate balance sheets and the mean and distribution of FSIs. Publishing these indicators—once available—would contribute further to Guernsey's reputation for stability and transparency, and facilitate peer group comparisons.

38. **The GFSC should also run top-down (TD) stress tests for the banking system, in order to challenge the banks' stress tests and to ensure they are carried out in a consistent and reliable manner, as well as standardized bottom-up (BU) tests for the insurance sector.** They will need to add senior analyst level expertise to the staff and cover all parts of the financial sector comprehensively (banks, insurance, and investment). These innovations would complement and build upon the GFSC's growing use of risk-based capital adequacy frameworks and use of internal economic capital assessments (ICAAP, OSCA) for regulatory purposes.

### C. Stress Test Results

39. **Stress tests were performed to assess the resilience of banks and insurance companies to a variety of shocks.** The methods and shocks were chosen after discussion between the GFSC and the FSAP team (detailed in a technical note on stress testing). The severity of the shocks was based on historical stress scenarios and expert assumptions, reflecting the global financial crisis and thus, while consistent with the tests run for Jersey and the IOM in 2008, more severe. Estimations were performed using both TD and BU approaches (the latter tests carried out by a large selection of individual firms) in order to arrive at a comprehensive view on the risks in the system. About two thirds of the sector assets were covered, including 19 out of 21 subsidiaries and 5 out of 21 branches.

#### *Banking*

40. **Overall, the outcome of the stress tests reflects a persistent high level of uncertainty in the global financial system, which is also evident in Guernsey.** The main risks identified by the tests are potential shocks resulting from credit risk (through parental claims, large exposures other than intra-group exposure and, to a lesser degree, a substantial increase in default rates for all counterparties) (Table 6). Otherwise, risks are minor (interest

rate) or relatively limited (FX rate risk, asset price risk,<sup>17</sup> and operational risk). It is also worth highlighting that high levels of retained profits (although lower than in Jersey and the IOM) and the 2009 re-established high level of bank capitalization serve as a solid risk buffer for losses.

**Table 6. Guernsey: Solvency Stress Test Results for the Banking Sector**

| Shocks   | Bottom-Up  |        |      |                              |                        |            | Top-Down   |       |      |                              |                        |                   |
|--|------------|--------|------|------------------------------|------------------------|------------|------------|-------|------|------------------------------|------------------------|-------------------|
|  | CAR 1/     | Min.   | Max. | No. banks breaching min. CAR | Recapitalization needs |            | CAR 1/     | Min.  | Max. | No. banks breaching min. CAR | Recapitalization needs |                   |
|  | In percent |        |      |                              | In GBP m               | In Percent | In percent |       |      |                              | In GBP m               | In Percent of GDP |
| Pre-shock capital  | 18.1       | 10.0   | 75.0 | 0                            | 0.0                    | 0.0        | 18.5       | 9.8   | 90.8 | 1                            | 0.9                    | 0.1               |
| Interest Rate Risk   |            |        |      |                              |                        |            |            |       |      |                              |                        |                   |
| I1: Parallel upward shift of the pound sterling yield curve by 200 basis points.   | 19.2       | 10.0   | 75.0 | 0                            | 0.0                    | 0.0        | 19.4       | 9.8   | 91.1 | 1                            | 0.7                    | 0.0               |
| I2: Parallel downward shift of the pound sterling yield curve by 200 basis points. | 19.3       | 10.0   | 75.0 | 0                            | 0.0                    | 0.0        | 19.0       | 9.7   | 90.5 | 1                            | 1.1                    | 0.1               |
| I3: Parallel upward shift of the pound sterling yield curve by 300 basis points.   | 19.2       | 10.0   | 75.0 | 0                            | 0.0                    | 0.0        | 18.5       | 9.9   | 91.5 | 1                            | 0.5                    | 0.0               |
| I4: Parallel downward shift of the pound sterling yield curve by 300 basis points. | 19.3       | 10.0   | 75.0 | 0                            | 0.0                    | 0.0        | 18.8       | 9.7   | 90.1 | 1                            | 1.3                    | 0.1               |
| I5: Parallel upward shift of the dollar yield curve by 200 basis points.           | 19.4       | 10.0   | 75.0 | 0                            | 0.0                    | 0.0        | 19.2       | 9.8   | 90.8 | 1                            | 0.8                    | 0.0               |
| I6: Parallel downward shift of the dollar yield curve by 200 basis points.         | 19.4       | 10.0   | 75.0 | 0                            | 0.0                    | 0.0        | 19.2       | 9.8   | 90.8 | 1                            | 0.9                    | 0.1               |
| I7: Parallel upward shift of the dollar yield curve by 300 basis points.           | 19.4       | 10.0   | 75.0 | 0                            | 0.0                    | 0.0        | 19.2       | 9.8   | 90.8 | 1                            | 0.8                    | 0.0               |
| I8: Parallel downward shift of the dollar yield curve by 300 basis points.         | 19.4       | 10.0   | 75.0 | 0                            | 0.0                    | 0.0        | 19.2       | 9.8   | 90.8 | 1                            | 1.0                    | 0.1               |
| I9: Parallel upward shift of the euro yield curve by 200 basis points.             | 19.3       | 10.0   | 75.0 | 0                            | 0.0                    | 0.0        | 19.2       | 9.8   | 90.8 | 1                            | 0.8                    | 0.0               |
| I10: Parallel downward shift of the euro yield curve by 200 basis points.          | 19.3       | 10.0   | 75.0 | 0                            | 0.0                    | 0.0        | 19.2       | 9.8   | 90.8 | 1                            | 1.0                    | 0.1               |
| I11: Parallel upward shift of the euro yield curve by 300 basis points.            | 19.3       | 10.0   | 75.0 | 0                            | 0.0                    | 0.0        | 19.2       | 9.8   | 90.9 | 1                            | 0.7                    | 0.0               |
| I12: Parallel downward shift of the euro yield curve by 300 basis points.          | 19.3       | 10.0   | 75.0 | 0                            | 0.0                    | 0.0        | 19.1       | 9.7   | 90.7 | 1                            | 1.1                    | 0.1               |
| FX Risk  |            |        |      |                              |                        |            |            |       |      |                              |                        |                   |
| F1: The pound depreciates by 20 percent against all other currencies.              | 17.7       | 8.6    | 73.4 | 3                            | 9.5                    | 0.6        | 17.2       | 8.3   | 84.8 | 1                            | 6.9                    | 0.4               |
| F2: The pound appreciates by 20 percent against all other currencies.              | 20.3       | 10.4   | 76.0 | 0                            | 0.0                    | 0.0        | 21.3       | 11.4  | 96.4 | 0                            | 0.0                    | 0.0               |
| F3: The pound depreciates by 30 percent against all other currencies.              | 16.5       | 7.8    | 72.2 | 4                            | 43.6                   | 2.5        | 16.4       | 7.8   | 82.1 | 1                            | 9.3                    | 0.5               |
| F4: The pound appreciates by 30 percent against all other currencies.              | 20.1       | 10.3   | 76.5 | 0                            | 0.0                    | 0.0        | 22.3       | 12.2  | 98.8 | 0                            | 0.0                    | 0.0               |
| F5: The dollar depreciates by 20 percent against all other currencies.             | 20.8       | 10.2   | 75.5 | 0                            | 0.0                    | 0.0        | 20.2       | 10.8  | 91.7 | 0                            | 0.0                    | 0.0               |
| F6: The dollar appreciates by 20 percent against all other currencies.             | 17.2       | 8.5    | 74.2 | 2                            | 25.5                   | 1.5        | 18.1       | 8.8   | 89.8 | 1                            | 5.0                    | 0.3               |
| F7: The dollar depreciates by 30 percent against all other currencies.             | 21.2       | 9.9    | 75.0 | 1                            | 0.3                    | 0.0        | 20.6       | 11.2  | 92.0 | 0                            | 0.0                    | 0.0               |
| F8: The dollar appreciates by 30 percent against all other currencies.             | 15.9       | 7.0    | 73.8 | 2                            | 48.9                   | 2.8        | 17.7       | 8.4   | 89.2 | 1                            | 5.7                    | 0.4               |
| Asset Price Risk   |            |        |      |                              |                        |            |            |       |      |                              |                        |                   |
| A1: Prices of all shares listed on foreign stock markets decline by 35 percent     | 19.2       | 8.3    | 75.0 | 1                            | 0.2                    | 0.0        | 19.2       | 9.8   | 90.8 | 1                            | 0.9                    | 0.1               |
| A2: Rated securities are downgraded by two notches.                                | 19.0       | 8.3    | 74.0 | 2                            | 4.2                    | 0.2        | 16.5       | 8.4   | 73.8 | 1                            | 6.6                    | 0.4               |
| A3: Rated securities are downgraded by four notches.                               | 18.4       | 3.2    | 70.8 | 2                            | 6.1                    | 0.4        | 13.8       | 6.5   | 53.7 | 4                            | 79.8                   | 4.6               |
| Credit Risk  |            |        |      |                              |                        |            |            |       |      |                              |                        |                   |
| C1: Doubling of all probabilities of default (PDs) on loans.                       | 19.3       | 10.0   | 75.0 | 0                            | 0.0                    | 0.0        | 20.2       | 10.6  | 93.2 | 0                            | 0.0                    | 0.0               |
| C2: Increase of all probabilities of default (PDs) on loans by 300 Percent         | 19.3       | 10.0   | 75.0 | 0                            | 0.0                    | 0.0        | 19.3       | -0.9  | 93.2 | 1                            | 38.2                   | 2.2               |
| C3: Default of the three largest exposures excluding the parent bank.              | 15.7       | -106.3 | 75.0 | 3                            | 244.3                  | 14.2       | 12.0       | -21.6 | 59.9 | 6                            | 371.9                  | 21.6              |
| C4: 10 percent of banks' domestic non-interbank loan portfolio fails.              | 19.3       | 10.0   | 75.0 | 0                            | 0.0                    | 0.0        | 20.6       | 10.6  | 93.2 | 0                            | 0.0                    | 0.0               |
| C5: 10 percent of banks' mortgage loan portfolio fails.                            | 19.1       | 10.0   | 75.0 | 0                            | 0.0                    | 0.0        | 20.6       | 10.6  | 93.2 | 0                            | 0.0                    | 0.0               |
| C6: 10 percent of UK non-interbank loan portfolio fails.                           | 19.2       | 10.0   | 75.0 | 0                            | 0.0                    | 0.0        | 20.7       | 10.6  | 93.2 | 0                            | 0.0                    | 0.0               |
| C7: 10 percent of banks' claims on their parent banks fail.                        | 7.6        | -109.1 | 59.8 | 9                            | 749.8                  | 43.6       | 0.3        | -15.0 | 73.9 | 13                           | 1,294.1                | 75.2              |
| Operational Risk   |            |        |      |                              |                        |            |            |       |      |                              |                        |                   |
| O1: Increase of RWAs for operational risk by 50%.                                  |            |        |      |                              |                        |            | 18.6       | 9.7   | 84.1 | 1                            | 1.4                    | 0.1               |
| O2: Increase of RWAs for operational risk by 100%.                                 |            |        |      |                              |                        |            | 18.1       | 9.5   | 78.3 | 1                            | 1.9                    | 0.1               |
| O3: Increase of RWAs for operational risk by 200%.                                 |            |        |      |                              |                        |            | 17.2       | 9.3   | 68.8 | 1                            | 2.9                    | 0.2               |
| Scenario Analysis (I4 & F3 & A2 & C2 & O2)   |            |        |      |                              |                        |            | 15.4       | -64.5 | 73.1 | 3                            | 86.3                   | 3.9               |

Sources: GFSC, and IMF staff estimates.

1/ The capital and LRAA figures used for the top-down tests are the most recent ones and thus slightly different from the ones used for the bottom-up tests

Sources: GFSC, and IMF staff estimates.

1/ The capital and RWA figures used for the top-down tests are the most recent ones and thus slightly different from the ones used for the bottom-up tests

41. **Banks are also relatively resilient to adverse scenarios related to the stress tests.** If the single shocks are aggregated into a combined shock (so-called scenario analysis), simulating a severe macroeconomic shock to the system, three banks (of 19) have been found to be at risk. However, recapitalization needs would be limited, except for one of the banks. Additional sensitivity analysis for credit risk of banks did not reveal noteworthy additional risks not yet highlighted by the previous tests.

<sup>17</sup> Test A3 is probably the most conservative test among all of the tests, which has been taken into account when assessing the overall impact of the tests (and has led to classifying asset price risk among the 'relatively limited' risks).



42. **Liquidity risks could arise from a shock at a particular company or the island's reputation overall, and could materialize through a run on deposits.** In case of a highly severe run on deposits (with a daily withdrawal of 30 percent of deposits<sup>18</sup> for five consecutive days) and limited willingness or ability of parent banks to support their Guernsey subsidiary or branch, some Guernsey banks could run out of liquidity within a week (Table 7). The newly established DCS will help mitigating a name crisis, but a general run on deposits can only be precluded if parent banks are willing and capable to step in given the lack of a lender of last resort. The authorities will also have to assess whether their liquidity position is sufficient to meet the upcoming Basel III standards as well as potential changes with respect to intragroup funding practices.<sup>19</sup> In case of a deterioration of the solvency of a parent bank, Guernsey banks could increase their holding of marketable securities to mitigate a potential shock.

**Table 7. Guernsey: Liquidity Stress Test Results for the Banking Sector**

|  | (i) All Marketable Securities are Liquid (as is Cash) |          |       | (ii) Only Government Securities Remain Liquid (and Cash) |          |       |
|--|---|----------|-------|--|----------|-------|
|  | Number of illiquid banks                              |          |       | Number of illiquid banks                                 |          |       |
|  | Sub-sidiaries   | Branches | Total | Sub-sidiaries  | Branches | Total |
| Test L1 (interbank funding remains available, no additional intragroup funding)  |   |          |       |  |          |       |
| Day 1  | 0   | 1        | 1     | 0  | 3        | 3     |
| Day 2  | 0   | 1        | 1     | 2  | 3        | 5     |
| Day 3  | 1   | 2        | 3     | 7  | 4        | 11    |
| Day 4  | 3   | 2        | 5     | 10   | 4        | 14    |
| Day 5  | 7   | 2        | 9     | 13   | 4        | 17    |
| Test L2 (interbank funding essentially closed, no additional intragroup funding) |   |          |       |  |          |       |
| Day 1  | 0   | 1        | 1     | 3  | 3        | 6     |
| Day 2  | 1   | 2        | 3     | 6  | 4        | 10    |
| Day 3  | 7   | 2        | 9     | 12   | 4        | 16    |
| Day 4  | 11  | 2        | 13    | 15   | 4        | 19    |
| Day 5  | 12  | 3        | 15    | 16   | 5        | 21    |
| Sources: Staff estimates.  |   |          |       |  |          |       |

### *Insurance*

43. **A stress test for 22 Guernsey insurers confirms that the Guernsey insurance sector exhibits resilience against shocks.** This reflects the sector's relatively low exposure to risk (being unit-linked business with a low element of pure life insurance risk) and sound levels of capitalization for the vast majority of the firms and the system on average.

<sup>18</sup> The exercise included deposits available within a month.

<sup>19</sup> This analysis was not done during the time of the mission as the final rules were not yet decided on. The FSIs (Table 5) suggest that Guernsey banks do not face major challenges with respect to the Basel III liquidity ratios.

44. **Under a scenario test, three firms would run short of capital.** Given the severity of this shock, however, this outcome confirms that the system overall appears to be well capitalized (see technical note on stress testing for details). However, it also shows that some institutions could face vulnerabilities in case of a highly adverse scenario, which could then yield second-round effects such as contagion. This observation is also confirmed by the fact that there were some losses in life insurance sector in 2008.

45. **Risk-based stress tests carried out as part of the OSCA exercise show that the same companies identified to be the most vulnerable according to the BU stress tests are also the ones with the lowest capitalization levels in economic OSCA terms (i.e., based on a non-standardized self-assessment).** The economic capital requirements (i.e., OSCA figures) by far exceed the statutory minimum capital requirement levels (for the 2009 stress test sample by 200 percent). Hence, the high level of capitalization under current (statutory) rules should not give a false sense of security. Yet, capitalization still remains good on an overall level.

46. **The authorities should further pursue efforts aimed at risk-based stress testing.** The objective should be to standardize the tests (common solvency measure(s), comparable methods used to run the tests, and the scenario definition) in order to monitor the system in economic terms in a TD manner. The process of moving toward risk-based tests should be accompanied by the collection of pertinent data including FSIs. Overall, these efforts would form a basis to move to a risk based solvency regime (Solvency II or an equivalent framework).

#### **D. Financial Stability Policy**

47. **In the absence of a central bank, financial stability issues fall to the GFSC, supported by the government.** At present, there is no established framework for macro-prudential analysis and decision-taking. In the wake of the crisis, authorities have cooperated on actions designed to safeguard stability and reduce the risk of future stress—including in the rapid establishment of the DCS. However, the importance of the banks, and their vulnerability to problems at their parents, places the GFSC itself at the center of any efforts to maintain stability.

48. **The GFSC has responded with a well thought-out strategy for addressing the risks at banks.** Key elements include a more cautious and restrictive approach to granting new banking licenses; Guernsey had not previously chosen, as had some other offshore jurisdictions, to restrict banking licenses to the strongest international groups. Subsidiaries have advantages over branches—because of the relative ease of supervisory monitoring and control compared to the former, especially in case of emerging stress. However, there will remain good reasons to give licenses to branches, where the parent is one of the strongest international groups and/or from a jurisdiction able to provide effective support to its

systemic institutions. The GFSC has introduced an upstreaming policy, which has resulted in limits on some banks' (subsidiaries') exposures to their parents, and also led to depositors now being potentially better informed, because of GFSC notification requirements that banks' ultimate exposure is to the parent company.

49. **Implementing this strategy will take time.** Much has already been achieved, through rigorous supervisory action and other crisis pressures, to reduce levels of risk in the Guernsey banking system – judged by their vulnerability to further problems originating from abroad. Over a longer period, the GFSC expects the combination of its new supervisory strategy and broader trends toward consolidation in the global banking sector to lead to the established business model of retail deposit-taking and upstreaming to parents giving way to banks orientated toward wealthy private customers and institutional business.

50. **Resolute policy measures in three areas seem essential to the success of this approach.**

- (i) First, the GFSC needs to continue to be ready to limit (additional) upstreaming by individual banks and, if necessary, to ring fence existing deposits thoroughly, as soon as serious concerns arise over the risks from the parental exposure or the possibility of stress. In the nature of supervisory relationships, this will not always be easily achieved and it is important that the GFSC thoroughly considers and fully satisfies itself that it has all the necessary powers, supervisory tools, and resources.
- (ii) Second, the GFSC needs to invest supervisory effort in improving corporate governance at banks (and financial institutions generally) on the island. Boards and managers of banks need to be held responsible for making their own contribution to financial stability on the island, including by monitoring and managing the concentration of risk represented by their parental exposures. Again, this will not come easily given the attractions of the prevailing business model, so additional measures (e.g., ring fencing) might be implemented (see i)).
- (iii) Third, as the GFSC well understands, it needs to engage even more extensively with the supervisors of the parent groups, while recognizing the limits on the practical cooperation, especially in time of stress, which it can expect to receive; the continuing risks that home jurisdictions will give priority in a crisis to local depositors. It needs to create expectations in home supervisors that they will explain their resolution frameworks (and their application to individual groups) and inform and consult with Guernsey ahead of problems arising. This too will be hard, and applying to become members of colleges for the most important banks could be a way forward.

51. **Dialogue with home supervisors and better monitoring of parent companies should be mutually reinforcing.** The GFSC should intensify its own analysis to understand



how changing legal frameworks and policy priorities will affect Guernsey banks; it also needs, as far as possible, to influence the development of policy on cross-border bank resolution so as to reduce the chances of a repeat of the events at Landsbanki's Guernsey subsidiary in 2008. It should also monitor the solvency position of the parent banks directly, including through the use of FSIs related to solvency (such as ratings, CDS spreads, KMV EDFs) and liquidity positions (which is more challenging). Analysis of this sort can inform a better dialogue with the home supervisor.

52. **Guernsey needs to keep a long run strategy under review.** Depending on the progress of the GFSC in developing cooperation from home country supervisors and of work on wider international frameworks for bank regulation and resolution, Guernsey needs to be alert to the possibility that a banking sector business model based on upstreaming may simply involve too much exposure to parent jurisdictions. It should be open to setting limits on all banks' exposures. Equally, the nature of offshore finance means that even without upstreaming, significant vulnerabilities to parents will remain, because of, for example, common management, shared infrastructure, and reputation.

53. **The establishment of the DCS represents a significant change in the relationship between banks, their depositors, and the authorities.** The scheme covers deposits of individual depositors, wherever located, up to a maximum of £50,000 per person. It is not funded, though, although it has government-guaranteed liquidity back-up, but aims to pay compensation within three months of a bank failure. The maximum total amount of compensation is capped at £100 million in any five-year period.<sup>20</sup> Payouts would be scaled back were a number of banks, or one of the largest banks (by covered deposits), to fail in this period. Some 180,000 depositors had deposits covered by the scheme as at September 2008. However, analysis of data on the distribution of deposits as at that time (i.e., before the scheme's establishment) suggest that actual coverage level, in case of a single bank failing, is high—nearly 100 percent in the case of subsidiaries, although lower, at 62 percent, for bank branches. It will be paid for by the banks through annual charges and special charges in the event of a bank failure.

54. **The limitations on the scheme need to be made clear to depositors and practical preparations to make actual payouts should be completed.** The board of the DCS, which is separate from the GFSC, has published details of the scheme, including the limitations. Efforts should continue to prevent misapprehension by depositors of the extent of coverage. While the scheme has a target payout period of three months, which is longer than in other jurisdictions, steps should be taken to ensure payouts as early as possible to help support confidence. A high priority should therefore be given to work on ensuring that banks have the necessary IT systems to facilitate the early and complete identification of covered deposits in case of a failure. Finally, the Board of the DCS has certain powers to take action

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<sup>20</sup> This compares with GBP 1.2 billion in deposits covered by the scheme—i.e., amounts under GBP 50,000.

to ensure the lowest cost resolution in case of an actual or threatened failure, including providing financial support to prevent it. Policies need to be developed on the use of these powers and coordination with the comprehensive powers available to the GFSC (CP 23).

55. **While the establishment of the DCS is, in general terms, a welcome development, a wider review of the DCS should be undertaken in the medium term.** Its creation was a necessary response to the crisis pressures in 2008 and should help to support confidence in the banking system in the future, and its design reflects certain limitations dictated by the nature of the Guernsey financial system. Nonetheless, in due course a wider review of the approach is needed, such as reducing the payout period, a review of the level of the cap on total payouts, the ex ante funding of the scheme, and a risk-based assessment of banks. The latter two points are already considered by the authorities, but will take time to be implemented, especially ex ante funding. This review could also take account of developing international standards on deposit insurance.

56. **Guernsey could review its institutional arrangements for addressing financial stability issues.** The GFSC takes the lead in monitoring financial stability issues—informed by supervisory information and other resources. The States of Guernsey Policy Council, through its Fiscal and Economic Policy Group, maintains a close interest, taking reports from the GFSC. Consideration could be given to establishing a forum devoted to monitoring financial stability and coordinating policy responses (the GFSC would of course remain responsible for regulatory policy and the handling of supervisory cases). Within the GFSC, financial stability issues could continue to be addressed through normal meetings of the Board and Executive but supported by dedicated resources covering the full scope of GFSC responsibilities.

### III. FINANCIAL SECTOR OVERSIGHT

57. **The GFSC is responsible for the supervision of financial services.** The GFSC's mandate is set out in the FSC Law,<sup>21</sup> which requires it to take such steps as it considers necessary or expedient for the effective supervision of financial services, for maintaining confidence in the financial services sector and for the safety, soundness, and integrity of the regulated sector. It is also required to combat financial crime and the financing of terrorism. Governance is entrusted to (currently) six commissioners, elected by the States of Deliberation on the nomination of the Policy Council (comprising the chief minister, a deputy chief minister, and 10 departmental ministers). It is funded by industry fees and currently has 96 staff.

58. **The 2003 OFC assessment identified a high quality regulatory system with some areas for development.** The work concentrated on the assessment of observance of financial

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<sup>21</sup> Separate laws govern the regulation of each sector—banking, insurance, investments, and fiduciary services.

sector standards and codes. It noted that the regulatory and supervisory system complied well with relevant standards, but highlighted the following as areas in need of strengthening:

- (i) The functions and independence of the GFSC—the authorities were encouraged to enhance the independence of the regulator and to amend the law governing the GFSC to establish safety, soundness, and integrity of the financial system as objectives and eliminate “development” as one of its functions.
- (ii) A resource deficit identified in the GFSC’s Banking Division.
- (iii) Certain supervisory and regulatory arrangements in banking and securities, where there was a need to enhance the GFSC’s powers and procedures.

59. **Since 2003, the authorities have enhanced the regulatory framework and are responding to initial lessons of the crisis.** There have been legislative changes to strengthen the GFSC’s independence and extensive development of regulatory policy, including, for banks, the implementation of Basel II in January 2008. In addition, the financial sector has been the subject of various official reports on lessons from the crisis including (a) on the supervision of Landsbanki commissioned by the GFSC, which found no evidence of regulatory failure; (b) a review of all the British OFCs, commissioned by the U.K. government, which was generally positive about arrangements in the Crown Dependencies; and (c) a strategic review of banking in Guernsey commissioned by the government. Recommendations are being addressed. A key strategic lesson is the need to re-orientate the banking sector away from retail deposit-taking and “upstreaming” of funds to parent banks and into private banking and wealth management. The government is considering what measures can be taken in practice to encourage such a development.

#### A. Banking Sector

60. **The BCP assessment confirms the high standard of prudential regulation and supervision described in the 2003 assessment, and found that the issues identified at that time have largely been addressed.** The GFSC enjoys considerable independence, and is subject to suitable accountability provisions. The GFSC is broadly adequately resourced. As the banking supervisor, the GFSC has an array of disciplinary powers to address safety and soundness issues; there is evidence that it uses them when needed.

61. **The GFSC cooperates with the home supervisors of institutions active on the island.** Numerous memorandums of understanding (MOU) with supervisors abroad have been signed to address both on-going supervision and information exchange. Information is in fact exchanged, and regular visits to and from the home supervisors are undertaken, including for the purpose of on-site supervision. However, as experience in the recent past has shown, the asymmetry in the relationship between the GFSC and certain “home” regulators severely limits the benefit that the GFSC can draw from cooperation with them.



62. **In the recent past the authorities have faced two major challenges as a result of problems elsewhere.** These issues were being quickly transmitted to entities operating in its jurisdiction, ultimately leading to their failure. Subsequent reviews of the GFSC's performance under stress have been favorable.

63. **Several broad areas for further action have been identified (Table 9).**

- (i) Primarily, these require primary or secondary legislative changes and the latter's consequent practical application. In these regards, CP 4 "Transfer of significant ownership" requires that the GFSC be given power to review and, if necessary, rescind, transfers of significant shareholdings in licensed banks.
- (ii) A similar power for the GFSC is required by CP 5 "Major acquisitions."
- (iii) For CP 9, the GFSC should have the explicit power to require that a bank increase its level of provisioning and, if necessary, its overall financial strength.
- (iv) Given the related party lending which characterizes the business model favored by several major participants in the Guernsey banking industry, large exposure limits (CP 10) should be applied on a consolidated basis and all transactions with banks' related parties should receive prior board approval and be on market terms (CP 11).
- (v) Supervisory reporting (CP 21) to the GFSC would benefit from imposition of a requirement for senior level certification and capacity for the GFSC to impose administrative penalties for tardy reporting.
- (vi) The GFSC should consider amending its governing statute to increase the term of office of its chairman from the current one year period to a term consistent with international practice (CP 1(2)).
- (vii) The Banking Supervision (Bailiwick of Guernsey) Regulations 2010, which came into operation on April 30, 2010 (i.e., following the conclusion of the mission's on-site work team discussions with members of the GFSC's senior management) together with contemplated amendments to the GFSC's Codes of Practice, have been designed to address the areas identified in (i) through (v) above.

#### **B. Insurance Sector**

64. **Guernsey updates its regulatory regime continually and has implemented all the recommendations arising from the 2003 OFC assessment.** The GFSC adopts a risk-based and proportionate approach in supervising its large population of insurers, which promotes efficient allocation of regulatory resources. The GFSC gives licenses to captive insurers individually and adopts consistent prudential regulation for both captive and commercial insurers. Ongoing supervision of captives is exercised through insurance managers. The GFSC has adequate powers and well-documented policies, procedures, and customized



checklists to ensure consistency in supervisory decisions. The introduction of the OSCA by insurers has been well received by the industry. The regulatory frameworks for corporate governance, risk management, and AML/CFT are comprehensive and robust.

65. **The GFSC responded proactively to the global financial crisis.** The GFSC worked with the relevant insurance managers to resolve issues that arose from the crisis and assessed the financial condition of the parent companies of some captives. The relevant insurers affected by the crisis were closely monitored. The GFSC also required insurers who relied on loans to parent companies to meet solvency requirements to reapply for such loans to qualify as approved assets and GFSC imposed restrictions in some cases. As at March 3, 2010, insurers' loans to parents totaled £5.8 billion of which £5.2 billion was approved for solvency purposes, representing 33 percent of net assets.<sup>22</sup>

66. **The GFSC is mindful of the implications of global market and regulatory developments for Guernsey as an international financial centre.**<sup>23</sup> The GFSC is committed to following international standards in enhancing its risk-based solvency regime. The GFSC is currently assessing the impact on the Guernsey insurance sector in the event that Guernsey decides to implement a risk-based solvency regime. An independent review of the implications of Guernsey seeking recognition of Solvency II equivalence has been commissioned by the commerce and employment department (CED). The GFSC is fully involved in that review and is working with the CED on investigating the implications of Solvency II.

67. **While the updated regulatory framework has a high level of observance with the ICPs, there is scope for enhancements.** Given the dominance of the international sector, the GFSC has a keen interest in establishing effective cooperation arrangements with relevant home/host supervisors in respect of recognized insurers without a physical presence, and to protect foreign policyholders of international life insurers. The GFSC should also consider expanding its range of enforcement powers and how best to implement the public disclosure standards established by the IAIS. The mission advised the GFSC to continually assess the practical implementation of OSCA, including establishing criteria on the use of internal models.

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<sup>22</sup> These figures are skewed by two large captive insurers. If the loans by these two captives are excluded, loans to parents amounting to £1.1 billion of which £392 million (or 2.2 percent of net assets) was approved for solvency purpose.

<sup>23</sup> In particular, the EU Solvency II Directive may have an impact on some captive reinsurers, such as those who use EU fronting insurers. This is because reinsurance cessions to reinsurers subject to a solvency regime that is not Solvency II equivalent may not be fully admissible for the purpose of solvency requirements applied to the ceding insurers.

### C. Investment Business

68. **The GFSC has substantially implemented the recommendations of the 2003 OFC assessment of IOSCO Objectives and Principles of Securities Regulation.**<sup>24</sup> Key changes include legislative reform to reflect IOSCO objectives of securities regulation in those of the GFSC and to equip the GFSC with powers in respect of onsite work. New conduct of business rules has recently been introduced and a proposed GFSC code of corporate governance will apply to funds and fund services providers. Otherwise, the GFSC continues to carry out regulation and close supervision of licensees, taking a risk-based approach.

69. **The framework governing funds that may be established in Guernsey has been reformed.** Legislative changes have substantially aligned the requirements applying to closed-ended funds previously regulated under control of borrowing laws with the regime for open-ended funds. Funds aimed at broadly professional investors or offered only to investors outside Guernsey now qualify for fast track approval (within three days) by the GFSC. Funds may now be established in the full range of legal forms (companies, trusts, partnerships, and as PCCs or ICCs—as originally developed for insurance). The fast track procedures rely on warranties by the fund administrator that it has done due diligence to establish that regulatory requirements are met. The GFSC also looks closely at the quality of the fund sponsor.

70. **These changes have supported a reorientation of the funds sector away from retail to professional investors.** While there continues to be retail funds, including those eligible for marketing in the UK, the sector is increasingly focused on specialist funds and international investors. The GFSC is responding to the resulting change in risk profile in the sector, including assessing whether administrators have the expertise to manage more complex funds such as funds of hedge funds. Such funds may not be especially leveraged or high risk but may have relatively illiquid or otherwise hard to value investments.

71. **Guernsey has not gone as far as to introduce unregulated funds.** In some other jurisdictions, funds may be launched without formal approval. The GFSC's approach balances the need to accommodate innovation and new sources of demand for Guernsey funds with the importance of retaining some regulatory control over all funds. It also facilitates collection of data. Full quarterly statistics are published on Guernsey funds.

72. **Investor compensation arrangements may be extended from their currently limited scope.** Only in the case of retail funds eligible for marketing in the UK is compensation available to investors. It provides maximum compensation of GBP 60,000, where losses arise from defaults by a fund administrator or trustee/custodian. No payment has ever been made. A review is under way to consider a possible extension of cover to other

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<sup>24</sup> See Appendix I for a more detailed account of responses to the 2003 recommendations.

investors.<sup>25</sup> While careful analysis of costs and benefits is required, and compensation should clearly not be made available to professional investors, such an extension would seem to offer greater consistency in the protection afforded to investors across different types of funds.

73. **EU developments may pose the most significant challenges for investment regulation.** The EU is considering the future regulation of managers of hedge funds and other alternative investment firms (the draft directive on alternative investment fund managers (AIFM)). Only AIFMs based in the EU will be able to manage and distribute relevant funds to EU investors. Much of Guernsey business is directed to the EU, so Guernsey faces choices on whether and how to change its requirements, if it decides to meet conditions likely to be placed on third country AIFMs. The GFSC, industry, and government are cooperating to monitor developments and consider their approach.

#### **D. Trust and Company Service Providers**

74. **The GFSC licenses only the service providers and not trusts themselves or companies, on which statistical information is too limited.** Guernsey companies are registered by the Guernsey Companies Registry, which is not part of the GFSC (but after a 2008 reform, only a service provider licensed by the GFSC can form such a company at the registry). There are nearly 200 licensed trust and company service providers, including trust companies owned by banks and a number of independently owned private trust companies. Numbers of trusts and companies are large (1,500 new companies are registered on average each year) but no data are collected on the value of their assets, which have been estimated at hundreds of billions of pounds. Given the significance of trusts and companies to the wider Guernsey financial sector, the GFSC should consider reinstating the regular collection of data on asset values that was discontinued some years ago.

75. **Service providers have been subject to full regulation in Guernsey since 2001.** Anti-money laundering requirements have been applied since 2000 and remain a focus of the regulation of the business—although supervisors also address fitness and propriety of service providers and the adequacy of financial resources (capital equal to three months expenditure and professional indemnity insurance must be held). Regular reports to the GFSC are required and onsite supervision is undertaken on a risk-based cycle.

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<sup>25</sup> This discussion also addresses the question whether the system should be pre-funded. At present, the system is not funded, but has government guaranteed liquidity back-up.



### E. AML/CFT Provisions and Implementation

76. **Guernsey's AML/CFT legal framework is comprehensive and provides a sound basis for an effective AML/CFT regime.**<sup>26</sup> It criminalizes money laundering (ML) and terrorism financing (TF) fully in line with the international standard. While no shortcomings have been identified in the legal framework, concerns remain with respect to the implementation of the ML provisions. The Financial Intelligence Service (FIS), the financial intelligence unit for Guernsey is adequately performing its role as a key player in the AML/CFT system. The preventive measures, applicable to financial institutions and the designated non financial businesses and professions (DNFBPs) are largely in line with the FATF Recommendations. Competent authorities have adequate supervisory powers, and financial institutions and DNFBPs receive adequate supervision of AML/CFT matters. However, the sanctioning regime for applying discretionary financial penalties for non compliance with the AML/CFT requirements is not considered dissuasive and proportionate.

77. **There are sound measures established to ensure that legal entities and legal arrangements are transparent and that accurate, adequate and current information concerning beneficial ownership and control of all legal persons is available to law enforcement and other competent authorities.** Guernsey also has effective mechanisms for coordination and cooperation among all domestic AML/CFT stakeholders including an active policy coordination committee. The legal framework for mutual legal assistance (MLA) and extradition is sound and the majority of requests seem to be processed in a timely and constructive manner.

### F. Other Issues

78. **Arrangements are being made to strengthen the oversight of audit work of listed companies on the island.** There is currently no official oversight of the quality of the audits by Guernsey companies, although auditors are subject to reviews by their relevant professional body such as the practice assurance review scheme operated by the Institute of Chartered Accountants in England and Wales (ICAEW). However, companies' law amendments were due to take effect in April 2010 to provide that, in respect of companies whose shares are admitted to trading on an EU regulated market, Guernsey audit firms will have to register with the Guernsey Company Registry. There will be audit regulations based on those of the UK and regular inspection to look at the quality of the audit work carried out for listed entities. These inspections will be carried out by either the U.K.'s Audit Inspection Unit or the ICAEW on a similar basis as those currently carried out in the UK.

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<sup>26</sup> A separate Fund mission was conducted in May 2010 to assess Guernsey's compliance with the FATF AML/CFT standard. A detailed assessment report is nearing completion, following which an AML/CFT ROSC will be circulated to the Executive Board for information.



79. **The establishment of an ombudsman scheme would support the further development of the GFSC's approach to market conduct.** Regulated companies are already required to process customer complaints fairly. An ombudsman scheme would reinforce this emphasis on high standards of market conduct by providing a capacity for the investigation and adjudication of complaints which have not been resolved to the satisfaction of customers. It could help support confidence among the many customers of Guernsey financial institutions who, in the nature of offshore finance, are remote from their financial services provider.

**ANNEX—OBSERVANCE OF FINANCIAL SUPERVISION STANDARDS AND CODES—SUMMARY  
ASSESSMENTS**

This Annex contains the summary assessments of standards and codes in the financial sector. The assessment has helped to identify the extent to which the supervisory and regulatory framework is adequate to address the potential risks and vulnerabilities in the financial system.

The following detailed assessments were undertaken:

- a. Basel Core Principles for Effective Banking Supervision—by Mr. Kruschel (BaFin, banking supervision expert), and Mr. Bell (banking supervision expert).
- b. The IAIS Insurance Core Principles—by Ms. Chang (insurance supervision expert).

Guernsey's compliance with the international supervisory standards is generally high, and the vast majority of the issues raised in the 2003 assessment have been addressed.

**A. Basel Core Principles for Effective Banking Supervision**

80. The assessment of the implementation of the BCPs was undertaken as part of an IMF FSAP Update for Guernsey in 2010, and in particular was prepared during an IMF mission that visited Guernsey during March 2010. It updates an earlier BCP assessment performed in the context of the 2002/2003 IMF OFC assessment of Guernsey. The assessors were Peter Kruschel (BaFin) and Keith Bell (banking supervision consultant).

**Main findings**

81. The BCP assessment confirms the high standard of prudential regulation and supervision described in the 2003 assessment, and found that the issues identified at that time have largely been addressed. The GFSC now conducts a program of on-site supervision, supported by off-site analysis. The on-site program lays particular emphasis on inspection of licensees' risk management procedures for AML/CFT and credit, although other "themes" are also addressed. On-site supervision visits are followed up with recommendations, where judged necessary, with close tracking of corrective action required. A framework of minimum prudential standards is provided by the Financial Services Commission (Bailiwick of Guernsey) Law 1987 (FSC(G) L, as amended, the Banking Supervision (Bailiwick of Guernsey) Law 1994, as amended, the Banking Supervision (Bailiwick of Guernsey) Regulations 1994, the Codes of Practice for Banks and applicable Guidelines and Guidance Notes issued by the GFSC.

82. The GFSC—as the integrated regulator—has as its main responsibility, the supervision of financial services provided on the island. The GFSC is also responsible for (a) reducing the level of risks to the public due to financial unsoundness or mismanagement

in a financial institution; (b) protecting and enhancing the island's reputation; (c) pursuing activities and policies that promote the best economic interests of Guernsey; and (d) recognizing the need to counter financial crime.

83. **The GFSC enjoys considerable independence, and is subject to suitable accountability provisions.** The FSC(G) L, was amended in 2009 to remove "development of the financial services industry" as a function of the GFSC and to clarify the circumstances in which the PC may give instruction to the GFSC (i.e., in general terms and not in specific cases, without any instruction being made public). The GFSC's chairman is appointed for a one-year term, an anachronism that appears to date from its initial establishment, when the chairman was a political appointee.

84. **The GFSC is broadly adequately resourced.** It is funded by fees on the industry, which it adjusts periodically to keep them in line with marginal costs plus a markup for fixed costs. The GFSC currently has over 100 staff. Close monitoring of salaries in the supervised sectors has enabled the GFSC to retain good staff. Representatives from the private sector generally felt that the GFSC carries out its duties with rigor and expertise; it consults with the industry but is viewed as not beholden to it.

85. **As the banking supervisor, the GFSC has an array of disciplinary powers to address safety and soundness issues; there is evidence that it uses them when needed.** The GFSC can request information, issue directions, impose license conditions, appoint inspectors, revoke licenses, or even request that a court place a bank in administration. Fines cannot yet be imposed for administrative matters, such as late submissions of supervisory returns, but the necessary enabling powers are available in the law.

86. **In the recent past the authorities have faced major difficulties in two banks as the result of problems elsewhere being quickly transmitted to Guernsey, ultimately leading to their failure.** Subsequent reviews of the GFSC's performance under stress have been favorable.

87. **The GFSC cooperates with the home supervisors of institutions active on the island.** Numerous MOUs with supervisors abroad have been signed to address both on-going supervision and information exchange. Information is in fact exchanged, and regular visits to and from the home supervisors are undertaken, including for the purpose of on-site supervision. However, as experience in the recent past has shown, the asymmetry in the relationship between the GFSC and certain home regulators severely limits the benefit that the GFSC can draw from cooperation with them.

88. **Several broad areas for further action have been identified.** Primarily, these require primary or secondary legislative changes and the latter's consequent practical application. In these regards:



- (i) CP 4 "Transfer of significant ownership" requires that the GFSC be given power to review and, if necessary, rescind transfers of significant shareholdings in licensed banks.
- (ii) A similar power for the GFSC is required by CP 5 "Major acquisitions."
- (iii) For CP 9, the GFSC should have the explicit power to require that a bank increase its level of provisioning and, if necessary, its overall financial strength.
- (iv) Given the related party lending which characterizes the business model favored by several major participants in the Guernsey banking industry, large exposure limits (CP 10) should be applied on a consolidated basis and all transactions with banks' related parties should receive prior board approval and be on market terms (CP 11).
- (v) Supervisory reporting (CP 21) to the GFSC would benefit from imposition of a requirement for senior level certification and capacity for the GFSC to impose administrative penalties for tardy reporting.
- (vi) The GFSC should consider amending its governing statute to increase the term of office of its chairman from the current one year period to a term consistent with international practice (CP 1.2).

The Banking Supervision (Bailiwick of Guernsey) Regulations 2010, which came into operation on April 30, 2010 (i.e., following the conclusion of the mission's on-site work) together with contemplated amendments to the GFSC's Codes of Practice, have been designed to address the areas identified in (i) through (v) above.

**Table 8. Summary of Compliance with the Basel Core Principles—Detailed Assessments**

| Core Principle   | Comments  |
|--|---|
| 1. Objectives, independence, powers, transparency, and cooperation |   |
| 1.2 Independence, accountability and transparency                  | The GFSC Chairman is appointed annually by the States.  |
| 4. Transfer of significant ownership                               | Law does not provide the GFSC power to review, object to and reject any proposal to transfer a "significant ownership" interest.  |
| 5. Major acquisitions  | The law requires the GFSC to be consulted prior to a major change in business focus. Regulations to define types and amounts (absolute and/or in relation to capital base) of acquisitions and investments needing prior supervisory approval (or <i>ex post</i> notification) and to provide criteria to assess proposals have yet to be tested. |
| 9. Problem assets, provisions, and reserves                        | There is no power to require banks to increase their levels of provisions.  |
| 10. Large exposure limits  | Banks have large discretion in applying exemption from large credit limit of 25 percent on large exposures to parents.  |
| 11. Exposure to related parties                                    | There are no legal requirements that: (a) transactions with related parties be subject to prior approval by the bank's board; and (b) that exposures to related parties explicitly may not be granted on more favourable terms.   |
| 15. Operational risk   | The extent of outsourcing regarding the administered banks should be reduced and not cover essential functions as risk management.<br>No guidance on the requirements of outsourcing and legal risk is in place.  |
| 17. Internal control and audit                                     | Banks are not required to have internal audit function in place; the GFSC relies on the group audit systems.<br>Banking legislation does not explicitly require banks to have a permanent compliance function.  |
| 18. Abuse of financial services                                    | Main relevant rules are covered in the Handbook. A separate mission on AML/CFT issues found that the pertinent legal framework is robust to deter and prevent the abuse of financial services.  |
| 21. Supervisory reporting  | Regulations permitting the imposition of administrative fines have not been issued. Prudential reports do not require "top management" certification.   |

**Recommended action plan****Table 9. Recommended Action Plan to Improve Compliance with the Basel Core Principles**

|       |  |
|-------|--|
| CP1.2 | Extend Chairman's term of appointment to international norm.   |
| CP 4  | Amend law so GFSC has power to review, object to, and reject any proposal to transfer a "significant ownership" interest.  |
| CP 9  | Commission should get authorisation to require banks to increase their levels of provisions.   |
| CP 10 | The Commission should continue to restrict large limits of banks to their parents in relation to their own capital approaching the 25 percent limits to all banking exposures.   |
| CP 11 | Establish regulations that require transactions with related parties to be subject to prior approval by the bank's board; legislation should be introduced that exposures to related parties explicitly may not be granted on more favourable terms. |
| CP15  | The extent of outsourcing regarding the administered banks should not cover essential functions as risk management. The GFSC should stipulate detailed guidance on the requirements of outsourcing and continue its work on Guidance on legal risks. |
| CP 17 | The banking legislation should require banks to have a permanent internal audit and compliance function in place.  |
| CP21  | Issue regulations to permit administrative fines. Require "top management" certification of prudential reports.  |

**Authorities' response to the assessment**

|       |   |
|-------|---|
| CP1.2 | The GFSC will request an amendment to the Financial Services Commission (Bailiwick of Guernsey) Law, 1987 to be amended in order to address the IMF's recommendation  |
| CP4   | The Banking Supervision (Bailiwick of Guernsey) Regulations, 2010 came into force on 30 April 2010 and satisfy the IMF's recommendation.  |
| CP9   | The Banking Supervision (Bailiwick of Guernsey) Regulations, 2010 came into force on 30 April 2010 and satisfy the IMF's recommendation.  |
| CP10  | The GFSC revised the Principle and Guidance to be followed by locally incorporated banks regarding large exposures in order to satisfy the IMF's recommendation.  |
| CP11  | The Banking Supervision (Bailiwick of Guernsey) Regulations, 2010 came into force on 30 April 2010 and satisfy the IMF's recommendation.  |
| CP15  | The Banking Supervision (Bailiwick of Guernsey) Regulations, 2010 came into force on 30 April 2010 and satisfy the IMF's recommendation on the employment of sufficient individuals to cover essential functions. The GFSC has also issued an outsourcing guidance paper, which satisfies the IMF's recommendation on outsourcing. With reference to the IMF's recommendation on legal risk, the GFSC is, as recommended, continuing its work on legal risk.                              |
| CP17  | The Banking Supervision (Bailiwick of Guernsey) Regulations, 2010 came into force on April 30, 2010 and satisfies the IMF's recommendation.   |
| CP21  | The Financial Services Commission (Administrative Financial Penalties) (Bailiwick of Guernsey) Regulations, 2010 came into force on 1 September and satisfy the IMF's recommendation in relation to the imposition of administrative fines. The Banking Supervision (Bailiwick of Guernsey) Regulations, 2010 came into force on 30 April 2010 and satisfy the IMF's recommendation in relation to the prudential reports of banks being required to have "top management" certification. |



## B. Assessment of Observance of the Insurance Core Principles

89. **This assessment benchmarks Guernsey's regulatory regime against the ICPs issued by the IAIS in October 2003.** It also took into account relevant IAIS standards and guidance in addition to the ICPs. The assessment was conducted from March 1-10, 2010 under the Fund's FSAP.<sup>27</sup> Guernsey's insurance regulatory regime was previously assessed in 2002. The assessment covers all regulated entities licensed by the GFSC, including captive insurers and insurance intermediaries. The regime applicable to captive insurers is benchmarked against the IAIS Guidance Paper on the Regulation and Supervision of Captive Insurers.

### Main findings

90. **Guernsey's status as the largest international insurance center in Europe hinges on its progressive infrastructure and operational flexibility.** The insurance industry in Guernsey consists of two distinct sectors: domestic and international. The small domestic sector caters the insurance needs of Guernsey residents and has been consolidating. The international sector represents more than 90 percent of the market and is dominated by captive insurers, who represent 60 percent of the sector. Guernsey continues to attract U.K. reinsurers, with about 50 percent of international business originating from the UK. The captive market is sensitive to tax changes. Given the maturity of the captive market, continued growth is expected to come from reinsurance and other specialized insurance lines.

91. **The insurance industry is more exposed to external risks than local conditions.** The domestic and international sectors have different risk profiles. Domestic insurers are exposed to weather risks in Guernsey. The captive and international life insurers are susceptible to external market developments, e.g., global economic downturn, industry-specific events affecting the parents of captives, or changes in legislative and political climates in the insurers' home markets. Although insurers generally adopt prudent investment strategies, their performances were affected by the global financial crisis.

92. **Guernsey updates its regulatory regime continually and has implemented all the recommendations arising from the 2003 OFC assessment.** The GFSC adopts a risk-based and proportionate approach in supervising its large population of insurers, which promotes efficient allocation of regulatory resources. The GFSC gives licenses to captive insurers individually and adopts consistent prudential regulation for both captive and commercial insurers. On-going supervision of captives is exercised through insurance managers. The GFSC has adequate powers and well-documented policies, procedures, and customized checklists to ensure consistency in supervisory decisions. The introduction of the OSCA by

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<sup>27</sup> This assessment was performed by Ms. Su Hoong Chang, Insurance Supervision Advisor, engaged by the IMF.

insurers has been well received by the industry. The regulatory frameworks for corporate governance, risk management, and AML/CFT are comprehensive and robust.

93. **The GFSC responded proactively to the global financial crisis.** The GFSC worked with the relevant insurance managers to resolve issues that arose from the crisis and assessed the financial condition of the parent companies of some captives. The relevant insurers affected by the crisis were closely monitored. The GFSC also required insurers who relied on loans to parent companies to meet solvency requirements to reapply for such loans to qualify as approved assets and GFSC imposed restrictions in some cases. As at March 3, 2010, insurers' loans to parents totaled £5.8 billion of which £5.2 billion was approved for solvency purposes, representing 33 percent of net assets.<sup>28</sup>

94. **The GFSC is mindful of the implications of global market and regulatory developments for Guernsey as an international financial centre.**<sup>29</sup> The GFSC is committed to following international standards in enhancing its risk-based solvency regime. The GFSC is currently assessing the impact on the Guernsey insurance sector in the event that Guernsey decides to implement a risk-based solvency regime. An independent review of the implications of Guernsey seeking recognition of Solvency II equivalence has been commissioned by the CED. The GFSC is fully involved in that review and is working with the CED on investigating the implications of Solvency II.

95. **While the updated regulatory framework has a high level of observance with the ICPs, there is scope for enhancements.** Given the dominance of the international sector, the GFSC has a keen interest in establishing effective cooperation arrangements with relevant home/host supervisors in respect of recognized insurers without a physical presence, and to protect foreign policyholders of international life insurers. The GFSC should also consider expanding its range of enforcement powers and how best to implement the public disclosure standards established by the IAIS. The mission advised the GFSC to continually assess the practical implementation of OSCA, including establishing criteria on the use of internal models.

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<sup>28</sup> These figures are skewed by two large captive insurers. If the loans by these two captives are excluded, loans to parents amounting to £1.1 billion of which £392 million (or 2.2 percent of net assets) was approved for solvency purpose.

<sup>29</sup> In particular, the EU Solvency II Directive may have an impact on some captive reinsurers, such as those who use EU fronting insurers. This is because reinsurance cessions to reinsurers subject to a solvency regime that is not Solvency II equivalent may not be fully admissible for the purpose of solvency requirements applied to the ceding insurers.

**Table 10. Guernsey: Summary of Compliance with the Insurance Core Principles**

| Insurance Core Principles                               | Comments   |
|---|--|
| ICP 1 - Conditions for effective insurance supervision  | <p>Guernsey has well-established policy, legal, and institutional frameworks. The GFSC recognizes accounting, auditing and actuarial standards, and professional bodies from reputable jurisdictions and relies on these associations for the enforcement of professional standards and ethical codes. It is well served by a substantial pool of professionals operating locally or from abroad. Insurers have access to well functioning financial markets.</p> <p>It is important that auditors and actuaries have a clear understanding of the GFSC's expectations of their roles with respect to regulated entities so that they can act accordingly, thereby enabling the GFSC to place reasonable reliance on their work.</p> |
| ICP 2 - Supervisory objectives                          | The GFSC's objectives and functions are clear and appropriate and it does not have any objective related to the promotion of the insurance industry. Recognized insurers permitted to write domestic risks without any physical presence in Guernsey (see ICP 6) may have implications to the GFSC's objective to protect domestic policyholders.  |
| ICP 3 - Supervisory authority                           | The GFSC has adequate powers, legal protection, and resources. It is operationally and financially independent and accountable in the exercise of its functions and powers. While strict confidentiality applies to official information obtained in the course of duties, the GFSC may disclose confidential information under an appropriate range of specified circumstances.   |
| ICP 4 - Supervisory process                             | The GFSC supervisory approach and processes are defined and transparent. Internal procedures are in place to ensure consistency in supervisory decisions. It has clear accountabilities to the States, and the public through various means. While the GFSC publishes selected industry information, there is scope for providing more comprehensive information to facilitate better understanding of the financial condition of the insurance industry, e.g., technical performance for domestic and international sectors.  |
| ICP 5 - Supervisory cooperation and information sharing | GFSC regularly exchanges information with other supervisors and has signed eight MoUs with foreign supervisors covering the insurance sector. The GFSC has also applied to become a signatory to the IAIS Multilateral MoU.  |
| ICP 6 - Licensing                                       | The GFSC's licensing framework is clear and transparent and effectively implemented. It relies on the relevant home supervisor on prudential supervision of recognized insurers. During the mission, it has clarified publicly the criteria for recognition to reflect current practice, i.e., only from UK and IOM where domestic policyholders are protected under the compensation schemes of the respective jurisdictions.   |
| ICP 7 - Suitability of Persons                          | The GFSC performs due diligence on any proposed owner, controller or director prior to licensing and in approving any subsequent changes in control or directors. Auditors and actuaries are assessed on their   |



| Insurance Core Principles                          | Comments   |
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|  | qualifications and experience and the GFSC is empowered to issue disqualification orders against auditors and actuaries.   |
| ICP 8 - Changes in control and portfolio transfers | The GFSC assesses prospective owners and controllers in exactly the same way as for a new license application. Any person wishing to acquire 15 percent or more of an insurer requires the prior approval of the GFSC. Portfolio transfers must be approved by the GFSC or the Court, depending on the nature of the business to safeguard policyholders' interests.     |
| ICP 9 - Corporate governance                       | The CGC applies to all insurers and incorporates the requirements of ICP 9. The boards of insurers are expected to apply the CGC in a manner appropriate to the nature, scale, and complexity of their business. Insurers must certify the level of adherence to the CGC on an annual basis and to explain where they consider elements of the CGC do not apply to them. |
| ICP 10 - Internal Controls                         | Regulatory requirements relating to internal controls are incorporated into CGC and are monitored during The GFSC's on-site visits. In practice, most captives rely on the internal procedures and controls of their appointed insurance managers.   |
| ICP 11 - Market Analysis                           | The GFSC proactively monitors market developments both locally and globally, taking account of external events that affect relevant industry sectors of the parent companies of captive insurers.  |
| ICP 12 - Reporting to supervisors                  | The GFSC has a well-developed and consistent process for reviewing annual returns and monitoring insurers' operations on an on-going basis.  |
| ICP 13 - On-site inspection                        | The GFSC has clear and well-documented inspection policies and procedures and adopts a three-year rolling program for inspection. Under its risk-based supervision approach, insurers with high risk ratings are supervised more closely.  |
| ICP 14 - Preventive and corrective measures        | The GFSC is empowered to and does take a range of proportionate measures to address supervisory concerns.  |
| ICP 15 - Enforcement or sanction                   | The GFSC has the legal powers to take enforcement actions or impose appropriate sanctions. There is a structured and transparent process in respect of adverse decisions against licensees and persons. However, its main tool is the imposition of licensing conditions and there is scope for a review to widen its enforcement powers.                                |
| ICP 16 - Winding-up or exit from the market        | The legal framework provides for orderly winding up and exits from the market, that takes into account the rights and interests of policyholders and beneficiaries. However, policyholders and beneficiaries are not given legal priority in the event of insolvency.  |
| ICP 17 - Group-wide supervision                    | The GFSC currently has no responsibilities as group/home supervisor of any insurance group. It is committed to establish an appropriate framework for group supervision when it acquires such responsibilities.  |
| ICP 18 - Risk assessment and management            | The GFSC has provided guidance to the industry on their risk assessment and risk management. Its risk-based approach to supervision addresses the risk profile of insurers and intermediaries systematically using a risk matrix. It is important for the risk matrix to be  |



| Insurance Core Principles  | Comments   |
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|  | updated and enhanced as the GFSC gains experience and to take account of emerging risks.   |
| ICP 19 - Insurance activity  | The GFSC requires insurers to have in place strategic underwriting and pricing policies approved and reviewed regularly by the Board of directors. It checks that insurers manage their insurance risks effectively. The GFSC approves applications from captive insurers to have no reinsurance protection on a case-by-case basis.   |
| ICP 20 - Liabilities   | The CGC requires insurers to maintain adequate technical provisions and other liabilities. While there is no explicit legal provision on technical provisions, the GFSC may impose licensing conditions, where appropriate. In practice, insurers are expected to maintain adequate technical provisions under the CGC and the GFSC checks insurers' methodology in estimating technical provisions. |
| ICP 21 - Investments   | The GFSC has established clear regulatory requirements relating to insurers' investment activities. Insurers are also required to conduct resilience testing as part of their OSCA.  |
| ICP 22 - Derivatives and similar commitments                         | The GFSC's regulatory rules for derivative activities are well developed.  |
| ICP 23 - Capital adequacy and solvency                               | The GFSC has taken a proactive approach in the introduction of OSCA and implementing a more risk-based solvency regime. It is advised to continually assess the practical implementation of OSCA, including establishing criteria on the use of internal models.   |
| ICP24 - Intermediaries   | GFSC has a comprehensive framework for regulation and on-going supervision of the market conduct of insurance managers and intermediaries.   |
| ICP 25 - Consumer Protection   | Regulatory measures to protect domestic policyholders are implemented via market conduct supervision of domestic insurers and intermediaries. However, GFSC has no jurisdiction over overseas intermediaries working with international life insurers, who have significant business volumes in a number of jurisdictions.   |
| ICP 26 - Information, disclosure and transparency towards markets    | The IBL requires limited disclosures and only upon specific requests of policyholders and potential policyholders. The objective of ICP 26 is to facilitate market discipline through public disclosure to all stakeholders, including market analysts. GFSC has issued a consultation paper on public disclosure.   |
| ICP 27 - Fraud   | GFSC has set clear requirements and provided meaningful guidance to insurers, insurance managers and intermediaries to combat insurance fraud.   |
| ICP 28 - Anti-money-laundering, combating the financing of terrorism | GFSC applies robust AML and CFT requirements to insurers and intermediaries for both life and general insurance products. It supervises compliance through on-site inspections. The AML/CFT handbook provides guidance to insurers and intermediaries in adopting a risk-based approach to AML/CFT.  |